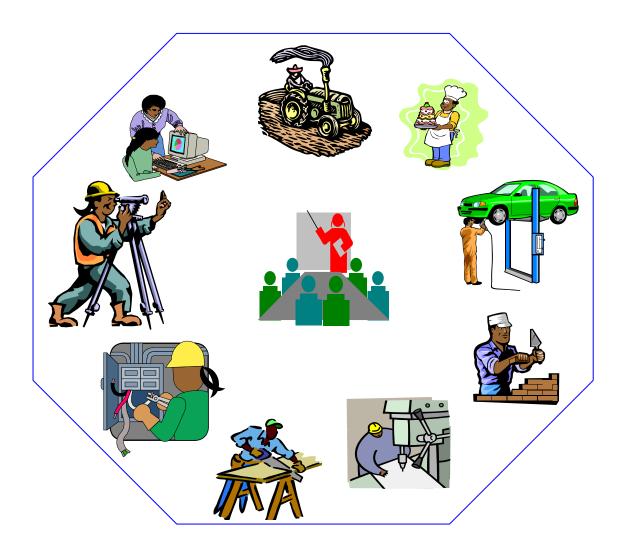
Federal Democratic Republic of Ethiopia OCCUPATIONAL STANDARD



FURNITURE MAKING



NTQF Level I, II and III



Ministry of Education September 2012

Introduction

Ethiopia has embarked on a process of reforming its TVET-System. Within the policies and strategies of the Ethiopian Government, technology transformation – by using international standards and international best practices as the basis, and, adopting, adapting and verifying them in the Ethiopian context – is a pivotal element. TVET is given an important role with regard to technology transfer. The new paradigm in the outcome-based TVET system is the orientation at the current and anticipated future demand of the economy and the labor market.

The Ethiopian Occupational Standards (EOS) is the core element of the Ethiopian National TVET-Strategy and an important factor within the context of the National TVET-Qualification Framework (NTQF). They are national Ethiopia standards, which define the occupational requirements and expected outcome related to a specific occupation without taking TVET delivery into account.

This document details the mandatory format, sequencing, wording and layout for the Ethiopian Occupational Standard comprised of Units of Competence.

A Unit of Competence describes a distinct work activity. It is documented in a standard format that comprises:

- Occupational title and NTQF level
- Unit code
- Unit title
- Unit descriptor
- Elements and Performance criteria
- Variables and Range statement
- Evidence guide

Together all the parts of a Unit of Competence guide the assessor in determining whether the candidate is competent.

The ensuing sections of this EOS document comprise a description of the respective occupation with all the key components of a Unit of Competence:

- chart with an overview of all Units of Competence for the respective level (Unit of Competence Chart) including the Unit Codes and the Unit Titles
- contents of each Unit of Competence (competence standard)
- occupational map providing the technical and vocational education and training (TVET) providers with information and important requirements to consider when designing training programs for this standards, and for the individual, a career path

UNIT OF COMPETENCE CHART

Occupational Standard: Furniture Making
Occupational Code: IND FMK

NTQF Level I

NIQF Level I		
IND FMK1 01 0912 Read and Interpret Plans and Working Drawings	IND FMK1 02 0912 Carry Out Measurements and Calculations	IND FMK1 03 0912 Select Materials for Furniture Production
IND FMK1 04 0912 Operate Basic Woodworking Machines	IND FMK1 05 0912 Produce Hand Made Timber Joints	IND FMK1 06 0912 Prepare Surfaces for Finishing
IND FMK1 07 0912 Use and Maintain Hand and Power Tools	IND FMK1 08 0912 Apply Quality Standards	IND FMK1 09 0912 Work with Others
IND FMK1 10 0912 Receive and Respond to Workplace Communication	IND FMK1 11 0912 Demonstrate Work Values	IND FMK1 12 0912 Develop Understanding of Entrepreneurship
IND FMK1 13 1012 Apply 5S Procedures		

Page 2 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

IND FMK2 01 0912 Perform Equipment Maintenance	IND FMK2 02 0912 Set-up and Operate Woodworking Machines	IND FMK2 03 0912 Produce Furniture Components and Fixtures
IND FMK2 04 0912 Assemble Furniture Component and Fixtures	IND FMK2 05 0912 Apply Finishing Touches	IND FMK2 06 0912 Apply Sheet Laminates by Hand
IND FMK2 07 0912 Work in Team Environment	IND FMK2 08 0912 Participate in Workplace Communication	IND FMK2 09 0912 Develop Business Practice
IND FMK2 10 1012 Apply Continuous Improvement Processes (Kaizen)		

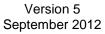
Page 3 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

IND FMK3 01 0912 Prepare Technical Drawings	IND FMK3 02 0912 Construct Jigs and Fixtures	IND FMK3 03 0912 Prepare Cutting List
IND FMK3 04 0912 Bend and Form Wooden Materials	IND FMK3 05 0912 Apply Hardware / Fixtures and Accessories	IND FMK3 06 0912 Prepare Bill of Quantity
IND FMK3 07 0912 Apply Decorative Finishing	IND FMK3 08 0912 Monitor Implementation of Workplan/Activities	IND FMK3 09 0912 Apply Quality Control
IND FMK3 10 0912 Lead Small Teams	IND FMK3 11 0912 Lead Workplace Communication	IND FMK3 12 0912 Improve Business Practice
IND FMK3 13 1012 Maintain Quality System and Continuous Improvement Processes (Kaizen)] [

Page 4 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

NTQF Level I

Page	5 c	of 1	25
------	-----	------	----



Occupational Standard: Furniture Making Level I			
Unit Title	Read and Interpret Working Drawings and Sketches		
Unit Code	IND FMK1 01 0912		
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to read and interpret drawings in furniture production.		

Elements	Performance Criteria		
1. Interpret technical	1.1	Components, assemblies or objects are recognized as required.	
drawing	1.2	Dimensions are identified as appropriate.	
	1.3	Instructions are identified and followed as required.	
	1.4	Material requirements are identified as required.	
	1.5	Tolerance, limits and fits are identified in drawing.	
2. Read and interpret job specifications	2.1	Job specifications are identified from drawings, notes and descriptions.	
	2.2	Standards of work, finishes and tolerances are identified from project specifications.	
	2.3	Material attributes are identified from specifications	
3. Interpret details from	3.1	Components, assemblies or objects are recognized as required.	
freehand sketch	3.2	Dimensions are identified as appropriate.	
SKELON	3.3	Instructions are identified and followed as required.	
	3.4	Material requirements are identified in accordance to job specifications and work orders.	

Variable	Range
Occupational Health and Safety (OHS)	 OHS requirements are to be in accordance with federal/regional legislation and regulations, organizational safety policies and procedures, and project safety plan. This may include protective clothing and equipment, use of tools and equipment, workplace environment and safety, handling of materials, use of firefighting equipment, organizational first aid, hazard control and hazardous materials and substances Personal protective equipment is to include that prescribed under legislation, regulation and workplace policies and practices Emergency procedures are to include but may not be limited

Page 6 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

	extinguishing fires, organizational first aid requirements and evacuation		
Tools and Equipment	Equipment is to include but not be limited to drawings, sketches, blue prints and pencils.		

Evidence Guide				
Critical Aspects	Assessment requires evidence that the candidate:			
of Competence	 read and interpreted accurately technical drawings/sketches 			
Underpinning	Demonstrates knowledge of:			
Knowledge	 understanding specifications and relating to job requirements 			
	 key features of formal job specifications 			
	drawing symbols			
	dimensioning techniques			
	tolerance, limits and fits			
	drawing tools and supplies			
Underpinning Skills	Demonstrates skills of:			
SKIIIS	 reading working drawings interpreting signs and symbols 			
	 interpreting signs and symbols aslaulate telerance, limite and fite 			
	calculate tolerance, limits and fits applying basis mathematical processes			
	applying basic mathematical processes			
Resource	 using drawing tools and supplies The following resources must be provided: 			
Implications	Workplace or fully equipped assessment location with			
	necessary tools and equipment as well as consumable material			
Methods of	Competence may be accessed through:			
Assessment	• Interview / Written exam			
	Observation / Demonstration			
Context of	Competence may be assessed individually in the actual			
Assessment	workplace or through accredited institution			

Occupational Standard: Furniture Making Level I			
Unit Title	Carry-out Measurements and Calculations		
Unit Code	IND FMK1 02 0912		
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to accurately complete measurements and calculations of materials related to work requirements in furniture making.		

Elements Performance Criteria		formance Criteria	
1.	1. Obtain measurements		Purpose of obtaining measurements is clarified and confirmed.
		1.2	Most appropriate method of obtaining the measurement is selected and applied.
		1.3	Accurate measurements are obtained, confirmed and recorded.
		1.4	Quality assurance requirements, standards and tolerances associated with the company's operations are recognized and adhered to.
2.	2. Perform simple	2.1	Purpose of performing the calculations is clarified and confirmed.
	calculations	2.2	Method or formula for achieving the required result is selected.
		2.3	Simple calculations involving length, perimeter, mass and volume are carried out.
		2.4	Results are confirmed and recorded.
3.	Estimate approximate	3.1	Types and standard unit packaging of materials are identified from workplace documentation.
	quantities	3.2	Dimensions of the job are obtained from workplace documentation/plans.
		3.3	Quantities of materials suitable for the work to be undertaken are calculated, confirmed and recorded.
		3.4	Material costs for simple jobs are estimated to within ±10%.

Variable	Range	
Occupational Health and Safety (OHS)	 OHS requirements may include legislation, material safety management systems, hazardous substances and dangerous goods codes and local safe operating procedures Work is carried out in accordance with legislative obligations environmental legislation, relevant health regulations, manual handling procedures and organization insurance requirements 	
Tools and Equipment	Rulers, tape measures, squares and calculator	
Measurements may include	 Measurements are to be in metric scale, cover all dimensions of furniture and involve the use of rulers, tape measures, squares. They may involve laser or equivalent technology. 	
Calculations may include	 Calculations to include: area, perimeter, volume, mass, scales and ratios (ingredients/elements and triangulation) and require the application of addition, subtraction, multiplication and division processes 	

Evidence Guide	
Critical Aspects	Assessment requires evidence that the candidate:
of Competence	 obtained accurate measurement
	 performed correct calculations
Underpinning	Demonstrates knowledge of:
Knowledge	 basic analysis of drawings, specifications and job detail
	 materials relevant to the furnishing industry
	 basic operations in simple geometry and measurement
	 the theory and practice of calculations (addition, subtraction, multiplication, division)
	 costing processes relative to the sector activities
	estimation techniques and procedures
Underpinning	Demonstrates skills of:
Skills	 obtaining measurements
	 performing simple calculations
	 estimating approximate quantities
	calculate tolerance, limits and fits
Resource	The following resources must be provided:
Implications	 Workplace or fully equipped assessment location with
	necessary tools and equipment as well as consumable material
Methods of	Competence may be accessed through:
Assessment	 Interview / Written exam
	Observation / Demonstration
Context of	Competence may be assessed individually in the actual
Assessment	workplace or through accredited institution

Page 9 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

Occupational Standard: Furniture Making Level I			
Unit Title	Select Materials for Furniture Production		
Unit Code	IND FMK1 03 0912		
Unit Descriptor This unit covers the knowledge, skills and attitudes required to select timber and manufactured materials for use in the production of furniture.			

Elements	Performance Criteria		
1. Determine materials	1.1 Structural requirements for <i>materials</i> are determined from workplace documentation.		
requirement	1.2 Timber/manufactured materials are assessed for suitability in accordance with selection criteria .		
	1.3 Written report is prepared substantiating selection of materials.		
2. Evaluate selected	2.1 Other materials which may be incorporated into furnishing item are identified.		
materials	2.2 Compatibility factors to be considered are recorded for inclusion in production plans.		
	2.3 Moisture content of timber selected is determined to ensure compliance with production requirements based on guideline and using appropriate <i>tools/equipment</i> .		
	2.4 Density and <i>working properties</i> of timber are determined to ensure compliance with production requirements in line with working guideline.		
	2.5 Any faults or features in the timber are identified and strategies are suggested to overcome/minimize their effects		
	2.6 Timber is checked for fungus and insects according to the observed defect.		
	2.7 Recommendations on any changes to appropriate finishes and adhesives are recorded for inclusion in production plans.		
3. Treat affected	3.1 Arrange timber according to thickness.		
timber	3.2 Timber is dried with kiln or air drying according to specification.		
	3.3 Timber is treated with appropriate chemicals to eradicate identified wood parasites.		
	3.4 Timber is sent for production in accordance with job order		
	3.5 OHS procedures and measures are observed throughout the process.		

Page 10 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012
_	Copyright	Ethopian Occupational Standard	September 2012

Variable	Range		
Materials	Timber / Lumber (indigenous or imported)		
	Manufactured		
Selection criteria	Aesthetic appeal		
	Shape		
	Volume		
	Characteristics		
Tools and Equipment	Moisture meter		
Working	Hardness		
properties	Strength		
	Brittleness		
Occupational Health and Safety (OHS)	 OHS requirements include legislation, material safety management systems, hazardous substances and dangerous goods codes and local safe operating procedures or equivalent Work is carried out in accordance with legislative abligations, any important legislation, relevant health 		
	obligations, environmental legislation, relevant health regulations, manual handling procedures and organization insurance requirements		

Evidence Guide			
Critical Aspects of Competence	 Apply safe han and materials, i equipment Follow work ins inspection prace – prevent dam – maintain req – minimize the From a range of identify the spe application and Correctly identititimbers Use a moisture 	age to equipment and product uired production output and pro- risk of injury to self and other of ten common furniture specie cies correctly, match it to a sp justify the choice fy natural and seasoning faults meter to measure moisture co ee samples, including one har	ent, products ective es and s roduct quality s es samples, ecified s in selected ontent in a
Underpinning Knowledge	 Characteristics and uses of a range of available indigenous and overseas timber 		
	Commonly use	d complementary materials ar	nd their
	Ministry of Education	Eurniture Making	Version 5

Page 11 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	
----------------	------------------------------------	---	-----------------------------	--

	 compatibility when used in conjunction with others Impact of climate change and workshop conditions on timbers Handling of manufactured materials Timber seasoning methods, techniques and faults Solid timber conversion techniques
Underpinning	Demonstrates skills of:
Skills	 determining material requirements
	evaluating timber
	treating defective / affected timber
Resource	The following resources must be provided:
Implications	 Workplace or fully equipped assessment location with
	necessary tools and equipment as well as consumable material
Methods of	Competence may be accessed through:
Assessment	Interview / Written exam
	Observation / Demonstration
Context of	Competence may be assessed individually in the actual
Assessment	workplace or through accredited institution

Occupational Standard: Furniture Making Level I	
Unit Title	Operate Basic Woodworking Machines
Unit Code	IND FMK1 04 0912
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to operate basic woodworking machines used for sawing, planing, sanding and drilling operations for the production of furniture.

Elements	Performance Criteria	
1. Prepare for work	1.1 Work instructions are used to identify job requirements, including quality, materials, equipment, and quantities	
	1.2 Workplace health and safety requirements, including ventilation requirements and personal protection needs, are observed throughout the work	
	1.3 <i>Material</i> for machining is selected and inspected for quality	
	1.4 Tools , equipment and machines, cutting tools and jigs are identified and checked for safe and effective operation	
2. Operate machines	 Safety equipment, including emergency stops, gauges, guards and controls are checked. 	
	2.2 Machine start-up procedure is carried out in accordance with manufacturers' instructions.	
	2.3 Material is fed into machine in accordance with manufacturers' instructions, safe handling procedures and standard workplace operating procedures.	
	2.4 Machine is operated in accordance with its designed capacity and purpose, tooling requirements and to manufacturers' recommendations.	
	2.5 Machine operation is monitored to ensure product quality and output.	
	2.6 Waste quantities are checked and minimized.	
	2.7 Items that do not meet quality requirements are recycled or discarded according to workplace procedures.	
	2.8 Defective machines are identified and reported to appropriate persons	
3. Clean up work area and maintain equipment	3.1 Material that can be reused is collected and stored following storage procedure.	
	3.2 Waste and scrap are removed following OHS procedures.	
	3.3 Equipment and work area are cleaned and inspected for serviceable condition in accordance with workplace	

Page 13 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

procedures
3.4 Replacing and adjusting minor problems on hand tools and portable machines is performed according to guidelines.
3.5 Unserviceable/un adjustable equipment is reported in accordance with workplace procedures

Variable	Range
Workplace / Occupational Health and Safety (OHS)	 OHS requirements include legislation, material safety management systems, hazardous substances and dangerous goods code and local safe operating procedures Work is carried out in accordance with legislative obligations, environmental legislation, relevant health regulations, manual handling procedures and organization insurance requirements
Tools and Equipment	 Circular saw , surface planner, jointer/thicknesser planer, belt sander, disk sander, drill machine and band saw
Material	 Material to be machined may include but is not limited to: solid timber and manufactured board

Evidence Guide		
Critical Aspects of Competence	 Identify work requirements Apply safe handling requirements for equipment, products and materials, including use of personal protective equipment Identify materials used in the work process Follow work instructions, operating procedures and inspection processes to: minimize the risk of injury to self or others prevent damage to goods, equipment and products maintain required production output and product quality Operate and monitor the machines and complete the tasks identified in the Range Statement for: one saw one planer one drill one sander 	
Underpinning Knowledge and Attitudes	 The characteristics, uses and limitations of basic woodworking machines General workplace quality standards and procedures Workplace safety policies and procedures Procedures for reporting machinery faults and material defects Knowledge of mathematical ideas and techniques. 	

Page 14 of 125 Ministry of Education	Furniture Making	Version 5
Copyright	Ethiopian Occupational Standard	September 2012

	Basic arithmetical computing
	 Knowledge of checking techniques to identify, avoid or solve work problems
	 Knowledge of using the workplace technology related to machine operations, including tools, equipment and basic measuring devices.
Underpinning	Demonstrates skills of:
Skills	 operating basic woodworking machines
	 maintaining basic woodworking machines
	 performing housekeeping
Resource	The following resources must be provided:
Implications	 Workplace or fully equipped assessment location with
	necessary tools and equipment as well as consumable material
Methods of	Competence may be accessed through:
Assessment	Interview / Written exam
	Observation / Demonstration
Context of	Competence may be assessed individually in the actual
Assessment	workplace or through accredited institution

Occupational Standard: Furniture Making Level I	
Unit Title	Produce Hand Made Timber Joints
Unit Code	IND FMK1 05 0912
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to join timber by producing joints using hand and portable power tools.

Elements	Performance Criteria	
1. Plan and prepare for work	1.1 <i>Workplace health and safety requirements</i> , including personal protection needs, are observed throughout the work.	
	1.2 Tools, equipment and materials are selected and checked prior to use to ensure that all are appropriate for the work, serviceable and in a safe condition.	
	1.3 Product purpose, furniture style and <i>joint type</i> are identified from workplace documentation/design.	
	1.4 Tools, adhesives and fasteners are selected to match the joint type.	
2. Make joint	2.1 Cutting and joining lines are marked out to suit joint type based on design	
	2.2 Measurements and calculations are checked for accuracy to ensure quality outcomes.	
	2.3 Timber is joined in accordance with work requirements.	
	2.4 Fasteners and adhesives are used to make joints firm where required.	
	2.5 Finished joint is checked against quality requirements.	
3. Complete	3.1 Unused materials are stored or recycled as required.	
housekeeping	3.2 Tools and equipment are cleaned and stored appropriately	
	3.3 Work area is cleaned and rubbish disposed off in line with safety rules.	
	3.4 Workplace documentation and/or reports are completed	

Variable	Range	Range		
Occupational Health and Safet (OHS)	y legislation, mate and dangerous procedures or e • Work is carried organization ins	 Workplace health and safety requirements may include: OHS legislation, material safety management systems, hazardous and dangerous goods codes and local safe operating procedures or equivalent Work is carried out in accordance with legislative obligations, organization insurance requirements, environment legislation, and manual handling procedures and relevant regulations 		
Page 16 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	

Tools and Equipment	 chisels, mallets, mortise gauges, venire calipers, vices, dovetail saws, tenon saws, coping saws, planes, files, hand drills, power drills, dowel jigs, power routers portable biscuit machines, power planers, power saws and power sanders
Joint type	 Joints may include but not limited to: dowel, mortise and tenon, dovetail, lap joint, biscuit joint, finger joint, housing joint, miter and bridle joints

Evidence Guide				
Critical Aspects of Competence	 Interpret work order and locate and apply relevant information Apply safe handling requirements for equipment, products and materials, including use of personal protective equipment Follow work instructions, operating procedures and inspection practices to: prevent damage to goods, equipment and products maintain required production output and product quality minimize the risk of injury to self and others Select appropriate joint types for the furniture item Utilize at least three different adhesive types To produce a minimum of four different joint types as specified in the Range Statement in accordance with industry standards on tolerances with at least two produced substantially by hand operations Work effectively with others Modify activities to cater for variations in workplace contexts 			
Underpinning Knowledge and Attitudes	 Modify activities to cater for variations in workplace contexts and environment The characteristics, uses and limitations of joints General workplace quality standards and procedures Workplace safety policies and procedures Measurement and basic computation Interpreting designs Types of timber and joining materials Types and kinds of hand tools and power tools and equipment Material specifications and applications 			
Underpinning Skills	Demonstrates skills of: • operating power tools • making joints • performing housekeeping			
Resource Implications	 The following reso Workplace or ful necessary tools material 	 The following resources must be provided: Workplace or fully equipped assessment location with necessary tools and equipment as well as consumable material 		
Methods of Assessment	Competence may Interview / Writte	v be accessed through: en exam		
Page 17 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	

	Observation / Demonstration
Context of	Competence may be assessed individually in the actual
Assessment	workplace or through accredited institution

Dogo	10	~f	105
Page	10	OI	125

Occupational Standard: Furniture Making Level I		
Unit Title	Prepare Surfaces for Finishing	
Unit Code	IND FMK2 06 0912	
Unit Descriptor	This unit covers the knowledge, attitudes and skills required to carry-out surface preparation for finishing process.	

Г

Elements	Performance Criteria	
1. Prepare for work	1.1 Characteristics of the surface and the required surface coating materials are identified.	
	1.2 OHS requirements, including personal protection needs, are observed throughout the work.	
	1.3 Tools and equipment required are selected with related engineering controls identified and set up.	
	1.4 Sources of contamination in work area are identified and excluded.	
	1.5 Workplace procedures for surface preparation are identified and followed according to the surface and surface coating materials being used.	
2. Prepare surfaces	2.1 Surfaces are prepared according to specification, surface coating materials or finishing and workplace procedures.	
	2.2 Surface preparation is checked for conformity with job specifications throughout the process.	
	2.3 Rectification of surface preparation faults are made as required.	
	2.4 Products are inspected and approved for suitability for further processing.	
	 Defects are rectified and/or reported in accordance with workplace procedures. 	
3. Clean work area and maintain	3.1 Prepared products are packed, stored and labeled ready for next process.	
equipment	3.2 Equipment used is cleaned and inspected for serviceable condition and stored appropriately.	
	3.3 Unserviceable equipment is tagged, faults are identified and appropriate personnel are informed.	
	3.4 Chemicals used are stored or disposed off correctly according to safety regulations.	
	3.5 Work area is cleaned ready for next process or task.	

Page 19 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

Variables	Range
Occupational Health and Safety (OHS)	 OHS requirements include legislation, material safety management systems, hazardous substances and dangerous goods code and local safe operating procedures Work is carried out in accordance with legislative obligations, environmental legislation, relevant health regulations, manual handling procedures and organization insurance requirements
Tools and Equipment	 Tools and Equipment may include but not limited to: Measuring tapes and rulers, squares, hammer, nail punch, liquid containers, brushes, cabinet scrapers, file, oil stone, steel wool/scourers, sanding blocks, steam iron, chisels, power sanders, air compressor and hoses, fixed belt/stroke sander plane, spanners, screwdrivers, clamps, drill, mallet, vice, saw
Surfaces	Surfaces to be prepared may include but are not limited to:solid timber, manufactured board, metal

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that candidate: Interpreted work order and locate and apply relevant information Applied safe handling requirements for equipment, products and materials, including use of personal protective equipment Followed work instructions, operating procedures and inspection practices to: minimize the risk of injury to self or others prevent damage to goods, equipment and products maintain required production output and product quality Prepared surfaces on a minimum of four occasions, including: horizontal surface vertical surface curved surface (molding) Surfaces are to include: solid softwood veneered board Work effectively with others Modify activities to cater for variations in workplace context and environment
Underpinning Knowledge and Attitudes	 The types, properties and characteristics of coatings Surface preparation techniques and equipment/ materials Hazardous substances and materials used in surface

Pade 20 of 125	of Education Furniture Making byright Ethiopian Occupational	•
----------------	---	---

	 preparation Workflow in relation to the application and removal of surface coatings
Underpinning	Performing surface preparation
Skills	Carry out rectification of surface faults / defects
	Performing clean-up activities
Resources	The following resources must be provided:
Implication	 workplace or fully equipped assessment location with
	necessary tools, equipment and consumable materials
Methods of	Competence may be assessed through:
Assessment	Interview
	Observation/Demonstration
Context of	Competence may be assessed in the work place or in a
Assessment	simulated work place setting

Occupational Standard: Furniture Making Level I		
Unit Title	Use and Maintain Hand and Power Tools	
Unit Code	IND FMK1 07 0912	
Unit Descriptor		

Elements	Performance Criteria	
1.Select hand tools	1.1 <i>Hand tools</i> selected are appropriate to the requirements of <i>task</i> .	
	1.2 Unsafe or defective tools are identified and marked for repair according to procedure.	
2. Use hand tools	2.1 Hand tools are used to produce the desired outcomes to job specifications.	
	2.2 Grinding machine is used for sharpening blades	
	2.3 Oil stone or grinding stone is used for sharpening blades finely.	
	2.2 Task is performed in accordance with company or industry safety procedure.	
3. Maintain hand tools	3.1 <i>Routine maintenance</i> of hand tools is undertaken according to standard operating procedures, principles an techniques.	
	3.2 Leveling blade by its angle is carried out for operation	
	3.3 Fixing of jigs is done according to working procedure.	
	3.2 Hand tools are stored in designated location in accordance with manufacturer's instruction/standard operating procedure.	

Variable	Range
Occupational Health and Safety (OHS)	 Workplace health and safety requirements may include: OHS legislation, tools safety management systems, hazardous and dangerous tools codes and local safe operating procedures or equivalent
	 Work is carried out in accordance with legislative obligations, organization insurance requirements, environment legislation, and manual handling procedures and relevant regulations Safe handling of tools and materials Observance of personal safety practices
Hand tools	measuring tools, cutting tools, assembling tools
	 hacksaws, hammers (ball peen, chipping), punches, screw-

Page 22 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

	 drivers, wrenches, scrapers, chisels, gauges, files, clamps chisels, mallets, mortise gauges, venire calipers, vices, dovetail saws, tenon saws, coping saws, planes, files, hand drills, power drills, dowel jigs, power routers portable biscuit machines, power planers, power saws and power sanders
Task	Tasks may include but not limited to:
	 adjusting, dismantling, assembling, and finishing of items or components
Routine	Routine maintenance may include but not limited to:
maintenance	 cleaning, lubricating, tightening, simple tool repair and hand sharpening

Evidence Guide	
Critical Aspects of Competence	Assessment requires evidence that the candidate:selected and used hand tools appropriate to the job
	 performed routine maintenance and storage of hand tools
Underpinning Knowledge and	 The types, characteristics, uses and limitations of hand tools and power tools
Attitudes	 Workplace quality standards and procedures
	 Workplace safety policies and procedures
	 Procedures, principles and techniques in maintenance of hand and power tools
	 Parts and operation of hand and power tools
Underpinning	Demonstrates skills of:
Skills	 using / operating hand and power tools
	 maintaining hand and power tools
	performing housekeeping
Resource	The following resources must be provided:
Implications	 Workplace or fully equipped assessment location with
	necessary tools and equipment as well as consumable material
Methods of	Competence may be accessed through:
Assessment	 Interview / Written exam
	Observation / Demonstration
Context of	Competence may be assessed individually in the actual
Assessment	workplace or through accredited institution

Occupational Standard: Furniture Making Level I		
Unit Title	Apply Quality Standards	
Unit Code	IND FMK1 08 0912	
Unit Descriptor	This unit covers the skills and knowledge required in applying quality standards in furniture making.	

Element		Performance Criteria	
1.	Assess own work	1.1 Completed work is checked against workplace standards relevant to the operations being undertaken	
		1.2 An understanding is demonstrated on how the work activities and completed work relate to the next construction process and to the final appearance of the construction	
		1.3 Faulty pieces or final construction are identified and isolated in accordance with company policies and procedures	
		1.4 Faults and any identified causes are recorded and reported in accordance with workplace procedures	
2.	Assess quality of received articles	2.1 Received materials, articles, component parts or final construction are <i>checked</i> against workplace standards and specifications for such things as size, color, fabric, alignment and finish	
		2.2 Materials, articles or constructions are measured using the appropriate measuring instruments in accordance with workplace procedures	
		2.3 An understanding is demonstrated of how the received materials or component parts relate to the current operation and how they contribute to the final appearance of the construction	
		2.4 Faulty material or component parts related to the operator's work are identified and isolated	
		2.5 Where required, the faults and any identified causes are recorded and/or reported to the supervisor concerned in accordance with workplace procedures	
		2.6 Causes of any identified faults are identified and corrective actions are taken in accordance with workplace procedures	
3.	Record information	3.1 Materials, component parts or constructions are measured, as required, using the appropriate measuring instruments in accordance with workplace procedures	
		3.2 Basic information on the quality performance is recorded	

Page 24 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

		in accordance with workplace procedures
		3.3 Records of work quality are maintained according to the requirements of the company
4.	Study causes of quality deviations	4.1 Causes of deviations from specified final construction quality standards for materials, component parts or final construction are investigated and reported, as required, using the appropriate measuring techniques in accordance with workplace procedures
		4.2 Suitable preventive action is recommended based on workplace <i>quality standards</i> and identified causes of deviation from specified quality standards of materials or final construction
5.	Complete documentation	5.1 Information on quality and other indicators of construction performance is recorded.5.2 All construction processes and outcomes are recorded.

Variable	Range
Quality check	Visual inspection
	 Physical measurements
	 Check against design/specifications
Quality standards	Materials
	Component parts
	Final construction
	Production processes
Quality parameters	• Finish
	• Size
	Durability
	 construction variations
	Materials
	Alignment
	Color
	Damage and imperfections
Sources of	may include but not limited to
information/	 quality and Ethiopian standards and procedures
documents	 work instructions, patterns and designs
	 organization work procedures
	 manufacturer's instructions for materials and equipment
	 organizational or external personnel
	 customer/s requirements

Evidence Guide		
Critical Aspects of Competence	 Assessment requires evidence that the candidate: checked completed work continuously against workplace standard identified faulty pieces or final construction checked received materials, component parts or final construction against workplace standards identified and applied corrective actions on the causes of identified faults measured materials, component parts or construction recorded basic information regarding quality performance investigated causes of deviations of materials against standard recommended suitable preventive actions checked and measure the relevant quality parameters interpreted the results of quality checks in terms of specifications, patterns and work standards taken required action where standards of materials, component parts, final construction or work processes are found to be unacceptable maintained accurate records 	
Underpinning Knowledge and Attitudes	 Demonstrate knowledge of: relevant quality standards, policies and procedures relevant construction processes, materials and products characteristics of materials used safety environment aspects of construction processes relevant measurement techniques and quality checking procedures workplace procedures reporting procedures 	
Underpinning Skills	 Demonstrate skills in: Interpret work instructions, specifications, standards and patterns appropriate to the required work Carry out relevant visual inspections of materials, component parts and final construction Carry out relevant physical measurements Maintain accurate work records in accordance with procedures Meet work specifications Communicate effectively within defined workplace procedures carry out work in accordance with OH&S policies and procedures interpret and apply defined procedures 	

Page 26 of 125	nistry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

Resource Implications	 The following resources should be provided: Access to real or appropriately simulated leather garment production situations including areas, materials, equipment, and information on work specifications/patterns, relevant safety procedures and regulations, quality standards, organization procedures
Methods of	and customer requirements Competence may be assessed through:
Assessment	Interview / Written exam
	Observation/Demonstration
Context for Assessment	Competence may be assessed in the work place or in a simulated work place setting

Occupational Standard: Furniture Making Level I		
Unit Title	Work With Others	
Unit Code	IND FMK1 09 0912	
Unit Descriptor	This unit covers the skills, knowledge and attitudes required to develop workplace relationship and contribute in workplace activities.	

Ele	ement	Performance Criteria	
1. Develop effective workplace relationship	1.1 Duties and responsibilities are done in a positive manner to promote cooperation and good relationship		
	1.2 Assistance is sought from <i>workgroup</i> when difficulties arise and addressed through discussions		
		1.3 <i>Feedback</i> provided by others in the team is encouraged, acknowledged and acted upon	
		1.4 Differences in personal values and beliefs are respected and acknowledged in the development	
2. Contribute to work group activities	2.1 Support is provided to team members to ensure workgroup goals are met		
	2.2 Constructive contributions to workgroup goals and tasks are made according to organizational requirements		
		2.3 Information relevant to work is shared with team members to ensure designated goals are met	

Variable	Range	
Duties and	 Job description and employment arrangements 	
responsibilities	 Organization's policy relevant to work role 	
	 Organizational structures 	
	 Supervision and accountability requirements including OHS 	
	Code of conduct	
Work group	 Supervisor or manager 	
	 Peers/work colleagues 	
	Other members of the organization	
Feedback on	 Formal/Informal performance appraisal 	
performance	 Obtaining feedback from supervisors and colleagues and clients 	
	 Personal, reflective behavior strategies 	
	 Routine organizational methods for monitoring service delivery 	
Providing support	Explaining/clarifying	
to team members	Helping colleagues	
	Providing encouragement	

Page 28 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

	 Providing feedback to another team member Undertaking extra tasks if necessary
Organizational requirements	 Goals, objectives, plans, system and processes Legal and organization policy/guidelines OHS policies, procedures and programs Ethical standards Defined resources parameters Quality and continuous improvement processes and standards

Evidence Guide				
Critical aspects o competence	 Assessment requires evidence that the candidate: Provided support to team members to ensure goals are met Acted on feedback from clients and colleagues Accessed learning opportunities to extend own personal work competencies to enhance team goals and outcomes 			
Underpinning Knowledge	 Demonstrates knowledge of: The relevant legislation that affects operations, especially with regards to safety Reasons why cooperation and good relationships are important Knowledge of the organization's policies, plans and procedures Understanding how to elicit and interpret feedback Knowledge of workgroup member's responsibilities and duties Importance of demonstrating respect and empathy in dealings with colleagues Understanding of how to identify and prioritize personal development opportunities and options 			
Underpinning Skills	 Demonstrates skills to: Ability to read and understand the organization's policies and work procedures Write simple instructions for particular routine tasks Interpret information gained from correspondence Communication skills to request advice, receive feedback and work with a team Planning skills to organized work priorities and arrangement Technology skills including the ability to select and use technology appropriate to a task Ability to relate to people from a range of social, cultural and ethnic backgrounds. 			
Resource Implications	 The following reso Access to relevent of the environment with the envint with the environment with the environment with the envit	 The following resources must be provided: Access to relevant workplace or appropriately simulated environment where assessment can take place Materials relevant to the proposed activity or task 		
Page 29 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	

Methods of Assessment	 Competence may be assessed through: Direct observations of work activities of the individual member in relation to the work activities of the group
Context of Assessment	Competence assessment may occur in workplace or any appropriately simulated environment

Occupational Standard: Furniture Making Level I		
Unit Title	Receive and Respond to Workplace Communication	
Unit Code	IND FMK1 09 0912	
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to receive, respond and act on verbal and written communication.	

Element	Performance Criteria	
 Follow routine spoken messages 	1.1 Required information is gathered by listening attentively and correctly interpreting or understanding information/instructions	
	1.2 Instructions/information are properly recorded	
	1.3 Instructions are acted upon immediately in accordance with information received	
	1.4 Clarification is sought from workplace supervisor on all occasions when any instruction/information is not clear	
2. Perform workplace duties following written notices	2.1 <i>Written notices and instructions</i> are read and interpreted correctly in accordance with organizational guidelines	
	2.2 Routine written instruction are followed in sequence	
	2.3 Feedback is given to workplace supervisor based on the instructions/information received	

Variable	Range	
Written notices and instructions	It refers to : • Handwritten and printed material • Internal memos • External communications • Electronic mail • Briefing notes • General correspondence • Marketing materials • Journal articles	
Organizational Guidelines	It may include: Information documentation procedures Company policies and procedures Organization manuals Service manual	

Evidence Guide		
Critical aspects of Competence	 Assessment requires evidence that the candidate: Demonstrated knowledge of organizational procedures for handling verbal and written communications Received and acted on verbal messages and instruction Demonstrated competence in recording instructions/information 	
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: Knowledge of organizational policies/guidelines in regard to processing internal/external information Ethical work practices in handling communications Communication process 	
Underpinning Skills	 Demonstrates skills to: Conciseness in receiving and clarifying messages/information/communication Accuracy in recording messages/information 	
Resource Implications	The following resources must be provided:PensNote pads	
Methods of Assessment	Competence may be assessed through: • Direct Observation • Oral interview / Written Evaluation	
Context of Assessment	Competence may be assessed individually in the actual workplace or simulation environment in TESDA accredited institutions	

Occupational Standard: Furniture Making Level I		
Unit Title	Demonstrate Work Values	
Unit Code	IND FMK1 11 0912	
Unit Descriptor	This unit covers the knowledge, skills, and attitude needed in demonstrating proper work values.	

Elements		Performance Criteria	
1.	Define the purpose of work	1.1 One's unique sense of purpose for working and the 'whys' of work are identified, reflected on and clearly defined for one's development as a person and as a member of society.	
		1.2 Personal mission is in harmony with company's values	
2.	Apply work values/ethics	2.1 Work values/ethics/concepts are classified and reaffirmed in accordance with the transparent company ethical standards, policies and guidelines.	
		2.2 Work practices are undertaken in compliance with industry work ethical standards, organizational policy and guidelines	
		2.3 Personal behavior and relationships with co-workers and/or clients are conducted in accordance with ethical standards, policy and guidelines.	
		2.4 Company resources are used in accordance with transparent company ethical standard, policies and guidelines.	
3.	Deal with ethical problems	3.1 Company ethical standards, organizational policy and guidelines on the prevention and reporting of unethical conduct are accessed and applied in accordance with transparent company ethical standard, policies and guidelines.	
		3.2 Work incidents/situations are reported and/or resolved in accordance with company protocol/guidelines.	
		3.3 Resolution and/or referral of ethical problems identified are used as learning opportunities.	
4.	Maintain integrity of conduct in the	4.1 Personal work practices and values are demonstrated consistently with acceptable ethical conduct and company's core values.	
	workplace	4.2 Instructions to co-workers are provided based on ethical, lawful and reasonable directives.	
		4.3 Company values/practices are shared with co-workers using appropriate behavior and language.	

Variable	Range		
Work	May include but are not limited to:		
values/ethics/	Commitment/ Dedication		
concepts	Sense of urgency		
	Sense of purpose		
	Love for work		
	High motivation		
	Orderliness		
	 Reliability and Dependability 		
	Competence		
	Goal-oriented		
	 Sense of responsibility 		
	 Being knowledgeable 		
	 Loyalty to work/company 		
	Sensitivity to others		
	 Compassion/Caring attitude 		
	 Balancing between family and work 		
	Sense of nationalism		
Work practices			
	Punctuality		
	Efficiency		
	Effectiveness		
	Productivity		
	Resourcefulness		
	 Innovativeness/Creativity 		
	Cost consciousness		
	• 5S		
	Attention to details		
	 Violent/intense dispute or argument 		
Incidents/situations	Gambling		
	Use of prohibited substances		
	Pilferages		
	Damage to person or property		
	Vandalism		
	Falsification		
	• Bribery		
	Sexual Harassment		
	Blackmail		
Company	Consumable materials		
resources	Equipment/Machineries		
	Human Time		
	Time		
	Financial resources		
Instructions	Verbal		
	Written		

Page 34 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

Evidence Guide		
Critical Aspects of Competence	 Assessment requires evidence that the candidate: Defined one's unique sense of purpose for working Clarified and affirmed work values/ethics/concepts consistently in the workplace Demonstrated work practices satisfactorily and consistently in compliance with industry work ethical standards, organizational policy and guidelines Demonstrated personal behavior and relationships with coworkers and/or clients consistent with ethical standards, policy and guidelines Used company resources in accordance with company ethical standard, policies and guidelines. Followed company ethical standards, organizational policy and guidelines on the prevention and reporting of unethical conduct/behavior 	
Underpinning Knowledge	 Demonstrates knowledge of: Occupational health and safety Work values and ethics Company performance and ethical standards Company policies and guidelines Fundamental rights at work including gender sensitivity Work responsibilities/job functions Corporate social responsibilities Company code of conduct/values Balancing work and family responsibilities 	
Underpinning Skills Demonstrates skills to: • Interpersonal skills • Communication skills • Self-awareness, understanding and acceptance • Application of good manners and right conduct		
Resource Implications	 The following resources must be provided: Workplace or assessment location Case studies/Scenarios 	
Methods of Assessment	Competence may be assessed through: • Interview • Third Party Reports	
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting	

Page 35 of 125	of Education Furniture M pyright Ethiopian Occupati	0
----------------	--	---

Occupational Standard: Furniture Making Level I			
Unit Title	Develop Understanding of Entrepreneurship		
Unit Code	IND FMK1 12 0912		
Unit Descriptor	This unit covers skills, knowledge and attitude required to understand the principles, functions, strategies and methods of entrepreneurship. It also covers identifying and developing the major entrepreneurial competences.		

Elements	Pe	rformance C	riteria	
1. Describe and explain the	1.1		es, concept and terminology our and terminology our ship are analyzed and discusted and discuste	
principles, concept and scope of	1.2		nt / various forms of enterprises are identified and their roles u	
entrepreneurs	nip 1.3	The identifie	ed enterprises are categorized	and <i>classified</i>
	1.4	enterprising	nd elements involved in the c , both on a personal level and terprising in business are iden	in the context
	1.5	entrepreneu	f entrepreneurship in business urs improved business and eco it are explained	
2. Discuss how to become entrepreneur		Self-employment as an alternative option for an individual economic independence and personal growth is discussed and analyzed		
	2.2	-	and disadvantages of self-em nd explained	ployment are
	2.3	Entrepreneo and discuss	urial characteristics and traits a	are identified
	2.4	•	al is assessed to determine if our	qualified to
			Aajor competences of successful entrepreneurship are dentified and explained	
organize an the society		the society a	tance and role of business entrepreneurship in are discussed and correlated to the of the economy	
	3.2		small and medium enterprise	s are
	3.3		s factor in setting up small and e identified and explained	l medium
Page 36 of 125	Page 36 of 125 Ministry of Education Copyright		Furniture Making Ethiopian Occupational Standard	Version 5 September 2012

	3.4 Business opportunities are identified and assessed
	3.5 Business ideas are generated using appropriate tools, techniques and steps
	3.6 Procedures for identifying suitable market for business are discussed and understood
	3.7 <i>Major factors</i> to consider in selecting a location for a business are identified and discussed
	3.8 Basic types of business ownership are identified and explained
	3.9 Amount of money needed to start an enterprise estimated and distinction between pre operations and initial operation payments clarified
	3.10 Advantages and disadvantages of using various sources of capital to start an enterprise are identified
4. Discuss how to operate an enterprise	4.1 Disadvantages and advantages of <i>three alternative</i> means of becoming an entrepreneur are identified and understood
	4.2 Process of hiring and managing people is discussed and explained
	4.3 The importance and techniques of managing time are discussed and understood
	4.4 The techniques and procedures of managing sales are discussed and explained
	4.5 Factors to consider in selecting suppliers and the steps to follow when doing business with them are identified and discussed
	4.6 Awareness of how new technologies can affect small and medium business are developed
	4.7 Characteristics of appropriate technology for use in small and medium business are identified and explained
	4.8 Different types of cost that occur in a business and how to manage them are discussed and understood
	4.9 Factors and procedures in knowing the cost of the enterprise are discussed and understood
	4.10 Importance of financial record keeping and preparing simple financial statement are explained and understood
	4.11 The application of self-management skills and negotiation skills are discussed in operating a business
	4.12 Risk assessment and management of business enterprise are performed

Page 37 of 125 Ministry of Education	Furniture Making	Version 5
Copyright E	Ethiopian Occupational Standard	September 2012

5. Develop one's own business plan	5.1	Process of preparing/ writing a business plan is discussed and applied
	5.2	Standard structure and format are applied in preparing business plan
	5.3	Findings of the business plan are interpreted, assessed and analyzed
	5.4	Feasibility of the business idea is made clear and understandable
	5.5	Problems that may arise or encounter when starting a business are identified and understand
	5.6	Techniques and procedures in obtaining and sourcing information are discussed and understood

Variables	Range
Classification	Private vs. public
	Profit vs. non-profit
	Formal vs. Non-formal
	 Individual vs. Community
	Local vs. Foreign
	Business vs. Social
	Small vs. Large
	Manufacturing vs. Service
	Consumer vs. Industrial
Major factors	Economics (local economy)
,	Population
	Competition
Three alternative	 Buying an existing business
	Starting a new business
	Operating a franchising business

Evidence Guide			
Critical Aspects of	Assessment requires evidence that the candidate:		
	 explained principles and concept of entrepreneurship 		
Competence	 discussed how to become entrepreneur 		
	 discussed how to organize an enterprise 		
	 discussed how to operate an enterprise 		
	develop business plan		
Underpinning	Demonstrate knowledge of:		
Knowledge and	Entrepreneurship principles, concepts and terminologies		
Attitudes	Entrepreneurial competence		
	Entrepreneurial motivation		
	Risk assessment and evaluation		
	 Principles and process of negotiations 		

Page 38 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

	 Self-management and self-employment Managing sales, people and time
	 Factors in setting up small and medium business
	 Small and Medium Enterprise
	•
	Business plan development
	Discussion techniques and procedures
Underpinning Skills	Demonstrate skills in:
	Planning and Leading
	 Presentation skills
	Using technology
	Managing money
	 Preparing simple financial statement
	Selecting suppliers
Resource	The following resources must be provided:
Implications	 Tools, equipment and facilities appropriate to the proposed
	activities
	Materials relevant to the proposed activities
Methods of	Competence may be assessed through:
Assessment	Interview/Written Test
	 Demonstration/ Direct Observation with Oral Questioning
Context of	Competence may be assessed in the workplace or in a
Assessment	simulated workplace setting

Occupational Standard: Furniture Making Level I				
Unit Title	Apply 5S Procedures			
Unit Code	IND FMK3 13 1012			
Unit Descriptor				

Elements	Performance Criteria		
1. Develop understanding	1.1 Discuss quality assurance procedures of the enterprise or organization		
of quality system	1.2 Understand the relationship of quality system and continuous improvement in the workplace		
	1.3 Identify and relate to workplace requirements the purpose and <i>elements</i> of quality assurance (QA) system		
	1.4 Explain the 5S system as part of the quality assurance of the work organization		
2. Sort needed	2.1 Identify all <i>items</i> in the work area		
items from unneeded	2.2 Distinguish between essential and non-essential items		
	2.3 Sort items to achieve deliverables and value expected by downstream and final customers		
	2.4 Sort items required for regulatory or other required purposes		
	2.5 Place any non-essential item in a appropriate place other than the workplace		
	2.6 Regularly check that only essential items are in the work area		
3. Set workplace in	3.1 Identify the best location for each essential item		
order	3.2 Place each essential item in its assigned location		
	3.3 After use immediately return each essential item to its assigned location		
	3.4 Regularly check that each essential item is in its assigned location		
4. Shine work area 4.1 Keep the work area clean and tidy at all times			
[]			

Page 40 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

		Conduct regular housekeeping activities during shift Ensure the work area is neat, clean and tidy at both
		beginning and end of shift
5. Standardize	5.1	Follow procedures
activities	5.2	Follow checklists for activities, where available
	5.3	Keep the work area to specified standard
6. Sustain 5S system	6.1	Clean up after completion of job and before commencing next job or end of shift
	6.2	Identify situations where compliance to standards is unlikely and take actions specified in procedures
	6.3	Inspect work area regularly for compliance to specified standard
	6.4	Recommend improvements to lift the level of compliance in the workplace

Variable	Range
Elements of QA system	 corrective action mission statements monitoring procedures SOPs work instructions PDCA concept
5S	 5S is a system of work organization originally developed in Japan based around housekeeping principles. A close translation of the five stages in the housekeeping approach is: sort set in order shine standardize sustain Japanese terms: seiton - efficient placement and arrangement of equipment and material (set in order) seison - tidiness and cleanliness (shine) seiketsu - ongoing, standardised, continually improving seiri, seiton, seison shitsuke - discipline with leadership

tures
als/components
ind equipment
lls
al items (e.g. bags, lunch boxes and posters)
equipment and personal protective equipment
tems which happen to be in the work area
ves keeping only what is absolutely necessary for the s in the work area. Sort includes:
g the work area of all non-essential equipment and als
ential items are those not required to either produce
conduct process or operations, or make required
nts to equipment during process or operations
moving unnecessary materials, the remaining
must be those that are required immediately for
he machine or the job at hand. All of these
/change/parts etc must have an assigned location on
iction floor.
s should be clearly marked and labeled to show what
where. assigning required equipment and materials
ate locations in the work area
g the work area clean at all times
ould be carried out to a regular daily schedule
t allowed time and, on most occasions, at the end of
is established, standardizing activities help maintain
and the housekeeping standards. Standardizing may
dures and checklists developed from a procedure.
zing includes:
es that help maintain the order and the housekeeping ards
procedures and checklists developed from a
lure
neasures such as signage, symbols / coding and
g of work area and equipment
es may include:
nstructions
rd operating procedures
as/recipes
sheets
rary instructions and similar instructions provided for
eration of the plant
operating practice as may be defined by industry
ation Furniture Making Version 5 Ethiopian Occupational Standard September 2012

	 codes of practice (e.g. good manufacturing practice (GMP) and responsible care) and government regulations Procedures may be: written, verbal, computer based or in some other format
Sustain	 includes: making sure that daily activities are completed every day regardless of circumstance cleaning up after a job undertaking inspections, including: informal inspections carried out often, at least weekly formal inspections carried out at least monthly generating continuous improvement actions from daily activities following up specific actions to generate continuous improvement

Evidence Guide	
Critical Aspects of Competence	 A person who demonstrates competence in this unit must be able to provide evidence of the ability to: identify own tasks and responsibilities and relate them to organization and customer requirements identify and explain the stages of 5S implement 5S in own work area identify waste (muda) in the work area routine practice of 5S as part of their job
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: operations and processes relevant to own job basic principle of quality assurance system and its elements quality procedures and continuous improvement (kaizen) meaning and application of 5S steps to own job and work area principles of efficient workplace organization purposes of 5S methods of making/recommending improvements
Underpinning Skills	 Demonstrates skills to: communicating with others to clarify issues during 5S implementation, communicate results and contribute suggestions for improvement visualizing operations in terms of flow and contribution to customer outcomes planning own tasks in implementation of 5S implementing 5S in own work area according to instructions identifying waste (muda) organizing, prioritizing activities and items reading and interpreting documents describing procedures recording activities and results against templates and other

	prescribed formats working with others solving problems
Resources Implication	 Access may be required to: workplace procedures and plans relevant to work area specifications and documentation relating to planned, currently being implemented, or implemented changes to work processes and procedures relevant to the candidate documentation and information in relation to production, waste, overheads and hazard control/management reports from supervisors/managers case studies and scenarios to assess responses to contingencies
Methods of Assessment	 A holistic approach should be taken to the assessment. Competence in this unit may be assessed by using a combination of the following to generate evidence: demonstration in the workplace workplace projects suitable simulation case studies/scenarios (particularly for assessment of contingencies, improvement scenarios, and so on) targeted questioning In all cases it is expected that practical assessment will be combined with targeted questioning to assess underpinning knowledge.
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting. Assessment of performance must be undertaken in a workplace using or implementing 5S as competitive systems and practices.

NTQF Level II

Page	45	of	125

Occupational Standard: Furniture Making Level II	
Unit Title	Perform Equipment Maintenance
Unit Code	IND FMK2 01 0912
Unit Descriptor	This unit covers the knowledge, attitudes and skills required in carrying out basic routine maintenance.

Elements	Performance Criteria	
1. Prepare for work	1.1 Tools and supplies required to carry out basic routine maintenance tasks are identified, selected and provided on site according to supervisor's instructions.	
	1.2 <i>Routine pre-operational checks</i> of machinery and equipment are carried out and adjustments made according to manufacturer's specifications and/or enterprise procedures.	
	1.3 Faulty or unsafe machinery and equipment are identified and segregated for repair or replacement according to <i>enterprise requirements.</i>	
	1.4 OHS hazards in the workplace are identified and reported to the supervisor.	
2. Carry out basic routine maintenance	2.1 Suitable <i>personal protective equipment</i> is stored, selected, used and maintained according to OHS requirements.	
	2.2 Greasing, lubrication and other basic servicing of machinery and equipment is carried out according to operator's manual/manufacturers specifications and supervisor's instructions.	
	2.3 Routine adjustments and repairs are made to machinery and equipment according to operators' manual/manufacturers' specifications and supervisors instructions.	
	2.4 Work is conducted according to OHS requirements and completed to supervisor's satisfaction.	
3. Complete wor	3.1 Tools are cleaned, returned to operating order and stored according to manufacturers' specifications and enterprise requirements.	
	3.2 <i>Environmental</i> procedures are followed and waste from maintenance activities is collected, treated and disposed or recycled according to enterprise requirements.	
	3.3 Work area is cleaned and maintained according to OHS and enterprise requirements.	
	3.4 Malfunctions, faults, wear or damage to tools are reported to the supervisor according to enterprise requirements.	
	Ministry of Education Furniture Making Version 5	

Page 46 of 125 Ministry of Education Copyright	0	Version 5 September 2012
---	---	-----------------------------

Variables	Range		
Tools and Equipment	 It may include but not limited to: Hand tools, personal protective equipment, hand held power tools, grease guns, cleaning and maintenance supplies including grease, fuel, oil, chemicals, water steam, power and air. 		
Basic routine maintenance	 It may include but not limited to: Dismantling and assembling, testing, tightening, minor adjustments and repairs, and routine servicing procedures including lubricating, and checks of cooling system, fuel, grease and oil, and battery levels. 		
Supervisor's instructions	It may include but not limited to: • Verbal or written communication.		
Routine pre- operational checks	 It may include but not limited to: Routine safety and pre-start checks and preparatory procedures including cleaning, lubricating, hand sharpening, priming pumps, clearing filters, tightening, basic repairs and adjustments. 		
Enterprise requirements	 It may include but not limited to: Standard Operating Procedures (SOPs), industry standards, production schedules, Material Safety Data Sheets (MSDSs), work notes and plans, product labels, manufacturers specifications, operators' manuals, enterprise policies and procedures (including waste disposal, recycling and re-use guidelines), and supervisors oral or written instructions. 		
OHS requirements	 OHS requirements are to be in accordance with legislation/ regulations/codes of practice, organizational safety policies and procedures and project safety plan. This may include protective clothing and equipment, use of tools and equipment, workplace environment and safety, handling of materials, use of firefighting equipment, organizational first aid, hazard control and hazardous materials and substances Safe operating procedures are to include but not be limited to the conduct of operational risk assessment and treatments associated with power cables, trip hazards, working with dangerous materials, working in confined spaces, working in proximity to others, worksite visitors and the public Emergency procedures related to this unit are to include but may not be limited to extinguishing fires, organizational first aid requirements and evacuation 		
Personal protective equipment	It may include but not limited to: • Overalls, gloves, protective eyewear, hearing protection, safety harness, etc.		
Environmental	 It may include but not limited to: Measures to reduce excessive noise and exhaust emissions, the safe use and disposal of maintenance debris including oil containers, fuel and chemical residues. 		
Page 47 of 125	Ministry of Education CopyrightFurniture Making Ethiopian Occupational StandardVersion 5 September 2012		

Materials	May include but not limited to: stationeries, grease, fuel, oil, chemicals, water steam, power and air, overalls, gloves, protective eyewear, hearing protection, safety harness, etc.	
Tools and Equipment	May include but not limited to: hand tools, personal protective equipment, hand held power tools, grease guns and different machinery maintenance equipment	

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that the candidate: prepared for basic routine maintenance carried out basic routine maintenance completed basic routine maintenance activities
Underpinning Knowledge and Attitudes	 Workplace and equipment safety requirements Quality requirements and safe work methods General Construction terminology Types, characteristics, uses and limitations of equipment involved in furniture making operations Types, characteristics and functions of tools used in maintenance of machinery and equipment The method of operation and maintenance requirements of furniture making equipment Codes of Practice with regard to the use and control of hazardous substances and/or working in confined spaces. Environmental Codes of Practice with regard to maintenance
Underpinning Skills	 Preparing for basic routine maintenance Carrying out basic routine maintenance Completing basic routine maintenance activities
Resources Implication	The following resources must be provided: variety of information, communication tools, simulated workplace
Methods of Assessment	Competence may be assessed through: Interview Observation/Demonstration
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting

Occupational Standard: Furniture Making Level II		
Unit Title	Set-up and Operate Woodworking Machines	
Unit Code	IND FMK2 02 0912	
Unit Descriptor	This unit covers the skills, attitudes and knowledge required in setting-up and operating different machines in the production of furniture.	

Elements	Performance Criteria		
1. Prepare for work	1.1 Work instructions are used to determine job requirements, including design, quality, materials, equipment, and quantities.		
	1.2 Cutting list and job specifications are read and interpreted.		
	1.3 Workplace health and safety requirements, including personal protection needs, are observed throughout the work.		
	1.4 <i>Material</i> for machining is selected and inspected for quality		
	1.5 Joining machines, cutting tools and jigs are identified and checked for safe and effective operation.		
	1.6 Procedures are determined for minimizing waste material.		
	1.7 Procedures are identified for maximizing energy efficiency while completing the job.		
2. Set-up machines	2.1 Safety equipment, including emergency stops, gauges, guards and controls are checked.		
	2.2 Machine settings and adjustments are made in accordance with job requirements and machine and tool manufacturer instructions.		
	2.3 Trial runs are conducted to check machine operation, accuracy and quality of finished work.		
	2.4 Necessary adjustments are made to machine settings.		
3. Operate machines	3.1 <i>Machine</i> start-up procedure is carried out in accordance with manufacturers' instructions.		
	3.2 Material is fed into machine in accordance with manufacturers' instructions, tooling requirements, safe handling procedures and standard workplace operating procedures.		
	3.3 Machine is operated in accordance with its designed capacity and purpose and to manufacturers' recommendation.		

Page 49 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012
	Copyright	Ethopian Occupational Standard	September 2012

	3.4	Machine operation is monitored to ensure product quality and output.
	3.5	Waste quantities are checked and minimized.
	3.6	Items that do not meet quality requirements are recycled or discarded according to workplace procedures.
	3.7	Problems with required work and/or operation of machine are identified and reported to appropriate persons.
4. Clean up work	4.1	Material that can be reused is collected and stored.
area	4.2	Waste and scrap are removed following workplace procedures.
	4.3	Equipment and work area are cleaned and inspected for serviceable condition in accordance with workplace procedures.

Variables	Range
Occupational Health and Safety (OHS)	 OHS requirements include legislation, material safety management systems, hazardous substances and dangerous goods code and local safe operating procedures Work is carried out in accordance with legislative obligations, environmental legislation, relevant health regulations, manual handling procedures and organization insurance requirements
Tools and Equipment	 Tools and equipment are to include: machine-specific tools and tension wrenches and may include: screwdrivers, hammers, spanners, jigs and fixtures and joining machine Machine may include but not limited to: Automated edge banding machines, Mechanical wood turning lathes, Routing and shaping machines pressure and clamping machines, Joining machines
Materials	 Materials may include but not limited to: joining machine consumables, oils and lubricants and trial materials

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that the candidate: Interpreted work order and locate and apply relevant information Applied safe handling requirements for equipment, products and materials, including use of personal protective equipment Read and interpreted cutting lists and job specifications

	 Identified materials used in the work process Follow work instructions, operating procedures and inspection processes to - minimize the risk of injury to self or others Prevented damage and wastage of materials, equipment and products Maintained required production output and product quality Identify, set up, operate to their full capacities at least two different types of joining machines (mortise and tenon and dovetail), including the use of safety cut-outs and guards and their application of the machines to a variety of materials Conduct operator maintenance on the machines and related equipment Work effectively with others Modify activities to cater for variations in workplace context and environment
Required Knowledge and Attitudes	 Types, characteristics, uses and limitations of Wood working machines Joining processes and techniques Characteristics of materials and uses of products produced Workplace guidelines regarding acceptable tolerance levels Workplace safety policies and procedures Characteristics of machines and operating procedures Procedures for reporting machinery faults and material defects
Underpinning Skills	 Setting up woodworking machines Operating woodworking machines Observing OHS measures and procedures Cleaning workplace after operations
Resources	The following resources must be provided: variety of
Implication Mothodo of	information, communication tools, simulated workplace
Methods of Assessment	Competence may be assessed through:Interview
7336331116111	 Interview Observation/Demonstration
Context of	Competence may be assessed in the work place or in a
Assessment	simulated work place setting

Occupational Standard: Furniture Making Level II		
Unit Title	Produce Furniture Components and Fixtures	
Unit Code	IND FMK2 03 0912	
Unit Descriptor	This unit describes the skills, attitudes and knowledge required to fabricate furniture component parts. It includes preparing materials, lay-outing, fabrication and assembling component parts.	

Elements	Per	formance Criteria
1. Prepare materials for fabrication of	1.1	Appropriate PPE is selected and used according to job requirements and OSHC specifications.
component parts	1.2	Working drawings are interpreted according to job requirements.
	1.3	<i>Materials, hand and power tools and equipment</i> are selected and prepared consistent with job requirements.
	1.4	Materials are re-checked and properly staged according to job requirements otherwise defective materials or not in specifications are reported to immediate superior.
	1.5	Unexpected situations are responded to in line with company rules and regulations.
	1.6	Housekeeping is performed according to safety regulations.
2. Lay-out dimension of furniture	2.1	Furniture component parts are measured and marked according to job specifications.
component parts	2.2	Furniture component parts are laid out and cut with given dimension.
	2.3	Unexpected situations are responded to in line
	2.4	With company rules and regulations.
	2.5	Housekeeping is performed according to safety regulations.
3. Assemble furniture component parts	3.1	Materials and/or fabricated furniture component parts are correctly positioned for assembly.
	3.2	Assembled furniture component parts are checked for squareness, levelness and specified tolerance based on specification.
	3.3	Temporary fixing and/or permanent assembly techniques are applied as per job requirements.

Page 52 of 125 Ministry of Education	Furniture Making	Version 5
Copyright	Ethiopian Occupational Standard	September 2012

:	3.4	Assembled furniture component parts are checked for compliance with job requirements.
:	3.5	Unexpected situations are responded to in line with company rules and regulations
:	3.6	Clean up work area is performed according to safety regulations and OSHC specifications.
	3.7	Daily work report is accomplished in accordance with enterprise rules and regulations.

Variables	Range		
Personal protective equipment (PPE)	May include but are not limited to: • Goggles / Dust mask • Gloves • Safety shoes • Working clothes		
Materials	May include but not limited to: • plywood • timber, chip wood, manufacturing materials (MDF) • nails and screws • dowels • adhesives		
Power and hand tools and equipmer			
Unexpected situations	May include but not limited to: Injury to personnel Damage to materials 		
Component parts	May include but not limited to: Plate Bottom Top 		
	Ministry of Education Euroiture Making Version 5		

Page 53 of 125	Ministry of Education	Furniture Making	Version 5
1 age 55 61 125	Copyright	Ethiopian Occupational Standard	September 2012

Evidence Guide	
Critical Aspects of Competence	 Competence assessment requires evidence that the candidate: interpreted working drawings with details selected and prepared materials, power and hand tools, equipment and PPE consistent with job requirements used safe and effective power and hand tools laid out according to specified dimension assembled component parts are checked for compliance with the job requirements and specified tolerances applied organizational quality procedures and processes completed work without damage to materials or injury to personnel
Underpinning Knowledge and Attitudes	 Types and uses of PPE Mensuration Interpretation of working drawing and details Materials, power and hand tools and equipment uses and specifications Knowledge of furniture component fabrication procedures Economic use of material Safe and effective use of power and hand tools Company rules and regulations
Underpinning Skills	 Using PPE Applying Mensuration Interpreting related drawings and details Following fabrication procedures Following safe and effective use of power and hand tools Using materials economically Communicating effectively Following company rules and regulations
Resources Implication	 The following resources must be provided: Workplace or fully equipped assessment location with necessary tools, equipment and consumable materials
Methods of Assessment	Competence may be assessed through: Interview Observation/Demonstration
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting

Occupational Standard: Furniture Making Level II		
Unit Title	Assemble Furniture Components and Fixtures	
Unit Code	IND FMK2 04 0912	
Unit Descriptor	This unit contains the knowledge, attitudes and skills required to assemble timber and manufactured components to produce furniture frames, components and / or furniture.	

Element	Performance criteria	
1. Prepare for assembly works	1.1	Work instructions are used to determine job requirements, including design, tolerances, process, <i>materials</i> , finish and quantity.
	1.2	Suitable work area is selected for the task.
	1.3	Assembly sequence is planned following work procedure.
	1.4	Procedures are determined for checking quality at each stage of the process.
	1.5	Workplace <i>health and safety requirements</i> are observed throughout the work.
	1.6	Tools and equipment suitable to the fixing method are selected and checked for safe operation.
	1.7	Components, hardware, fittings and attachments are collected and made ready for use.
	1.8	Fixing and joining devices are selected in line with work instructions and type of materials to be joined.
	1.9	Jigs are selected and checked for suitability of purpose.
2. Assemble components	2.1	Components are laid out and joined using jigs and appropriate fastenings.
	2.2	Hand and/or power tools and equipment are used as required.
	2.3	Assembled frame is checked for compliance with specifications.
	2.4	Components are prepared, assembled and fitted as per specification.
	2.5	Frames which do not meet quality specifications are repaired or tagged for further processing or recycling/disposal.
	2.6	Finished products are organized and stored in holding area.

	Page 55 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	
--	----------------	------------------------------------	---	-----------------------------	--

3. Secure assembled	3.2 Faulty an/or defective equipment is tagged and reported in accordance with workplace procedures.
components	3.3 Waste and scrap are removed following workplace procedures.
	3.4 Tools and equipment used are cleaned, inspected for serviceable condition and storage requirement is appropriately in accordance with workplace procedures.
	3.5 Equipment and work area clean-up is maintained in accordance with workplace procedures.
4. Clean up	I.1 Faulty and/or defective equipment is tagged and reported in accordance with workplace procedures.
	4.2 Waste and scrap are removed following workplace procedures.
	1.3 Tools and equipment used are cleaned, inspected for serviceable condition and stored appropriately in accordance with workplace procedures.
	4.4 Equipment and work area clean-up is maintained in accordance with workplace procedures.

Variables	Range
Health and safety requirements	 include legislation, material safety management systems, hazardous substances and dangerous goods code and local safe operating procedures work is carried out in accordance with legislative obligations, environmental legislation, relevant health regulations, manual handling procedures and organization insurance requirements
Materials	May include but not limited to: • Timber (wood) • Glues • Nails and Screws • Dowels • Knock-down fittings • Manufactured board
Tools and Equipment	 May include but not limited to: measuring tapes or rulers, hammers, mallets, squares, bevels, chisels, planes, hand saws, power saws, power drills/ screwdrivers, clamps, screwdrivers, pincers, pneumatic tools
Storage requirements	Storage of finished products must ensure that there is no obstruction to traffic, components are not damage in storage, incompatible items are not stored together, and products are arranged to match the sequence of work.

Page 56 of 125 Ministry of Ed Copyrig		Version 5 September 2012
--	--	-----------------------------

Evidence Guide		
Critical Aspects of Competence	 Assessment requires evidence that candidate: Interpreted work order and locate and apply relevant information Applied safe handling requirements for equipment, products and materials, including use of personal protective equipment Followed work instructions, operating procedures and inspection practices to: minimize the risk of injury to self or others prevent damage to goods, equipment and products maintain required production output and product quality Worked effectively with others Modified activities to cater for variations in workplace context and environment 	
Underpinning Knowledge and Attitudes	 The types, characteristics, uses and limitations of common furniture components The interpretation of basic furniture plans Identification of hand and/or power tools, materials, equipment, processes and procedures Workflow in relation to furniture production 	
Underpinning Skills	 Reading plans and technical drawing Interpreting specifications Assembling components Leaning workplace Maintaining equipment and tools 	
Resources Implication	 The following resources must be provided: Workplace or fully equipped assessment location with necessary tools, equipment and consumable materials 	
Assessment Methods	Competence may be assessed through: Interview Observation/Demonstration 	
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting	

Occupational Standard: Furniture Making Level II		
Unit Title	Apply Finishing Touches	
Unit Code	IND FMK2 05 0912	
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to apply finishing touches to the furniture product.	

Element	Per	formance criteria
1. Plan and prepare for	1.1	Work requirements on <i>basic project</i> are correctly identified from drawings/ specifications/ instructions.
work	1.2	Quality assurance requirements are recognized and adhered to in accordance with enterprise operation.
	1.3	OHS and PPE requirements are recognized and adhered to in accordance with enterprise operation.
	1.4	Tools, equipment and materials selected are consistent with job requirements and work instructions, checked for safety and serviceability and any faults reported to supervisor.
2. Prepare surface ;and materials for finishing	2.1	Surfaces are checked for contamination and correct preparation according to workplace procedures and standards.
process	2.2	Products with surface or other faults are identified and faults are reported or repaired according to workplace procedures and standards.
	2.3	Techniques for application of materials for finishing process are identified and used according to workplace procedures.
	2.4	Materials suitable for basic surface finishing are prepared.
3. Color / stain is applied to product surface	3.1	<i>Stain</i> is applied to timber surfaces in accordance with manufacturers' specifications and workplace procedures and standards.
	3.2	Stained surface is sealed with polish using mop brush, blender or swooge
	3.3	Sealed surface is lightly sanded to make smooth
	3.4	Wood filler or sanding sealer is applied in accordance with manufacturers' specifications and workplace procedures and standards.
	3.5	Filled-n surface is sealed with oil varnish in accordance with manufacturers' specifications and workplace procedures and standards.

Page 58 of 125	of Education Furniture M pyright Ethiopian Occupation	5
----------------	--	---

	3.6 Sealed surface is lightly sanded to make smooth.	
4. Apply finishing material	4.1 Finishing materials is applied in accordance with manufacturers' specifications until required build is achieved.	
	4.2 Finishing material is cut back to remove surface defects and/or foreign material in accordance with workplace procedures .	
	4.3 Surface is burnished with fine steel wool and lubricating oil to achieve even sheen.	
5. Clean up	5.1 Workplace is cleared of debris and unused materials	
	5.2 Wood filler and lubricating oil rags are disposed of safely having regards for spontaneous combustion.	,
	5.3 Tools and equipment are cleaned, maintained and stored	b

Variables	Range		
A basic project may include:	 The coating of tables (occasional, coffee) Chairs or stools and other furnishing items 		
OHS requirements may include:	 Legislation Building codes Material safety management systems Hazardous and dangerous goods codes, and Local safe operating procedures or equivalent. Work is carried out in accordance with legislative obligations, environmental legislation, relevant health regulations, manual handling procedures and organization insurance requirements. Work requires individual to demonstrate some discretion, judgment and problem solving skills in the accurate application of polish 		
Stains	May include but not limited to: • Water stain • Pigment oil stain • knots, and • blister		
Tools and Equipment may include:	 Filler blades Brushes Spray equipment Mop brush Blender Sandpapers Swooge Bodying up and spiriting out rubbers Skinning in 		
Personal protective equipment	Personal protective equipment is to include the prescribed under legislation, regulations and enterprise policies and practices		

Page 59 of 125 Ministry of E Copyrig		Version 5 September 2012
---	--	-----------------------------

Evidence Guide			
Critical Aspects of Competence	 Assessment requires evidence that candidate: Interpreted work order and locate and apply relevant information Applied safe handling requirements for equipment, products and materials, including use of personal protective equipment Followed work instructions, operating procedures and inspection practices to: minimize the risk of injury to self or others prevent damage to goods, equipment and products maintain required production output and product quality Complete an approved project to apply coatings to surfaces within the criteria listed in the Range Statement Work Modify activities to cater for variations I n workplace contexts 		
Underpinning Knowledge and Attitudes	 Characteristics, limitations and uses of coating materials required for the project. Coating application equipment, techniques and safe working procedures. Basic repair techniques to defects in wood surfaces Safe handling of materials associated with applying coatings. 		
Underpinning Skills	 Information. Collect, organize and understand information related to materials, work orders, plans and safety procedures. Communication. Communicate ideas and information to enable confirmation of work requirements and specifications, co-ordination of work and the reporting of work outcomes and problems. Planning. Plan and organize activities, including the preparation and the obtaining of equipment and materials to avoid any back tracking, workflow interruptions or wastage Teamwork. Work with others and in a team by recognizing dependencies and using cooperative approaches. Mathematical ideas and techniques. Use mathematical ideas and techniques to correctly complete measurements, calculate area and estimate material requirements. Solve problems. Use pre-checking and inspection techniques to anticipate coating problems, avoid reworking and avoid wastage. Use of technology. Use limited workplace technology related to coating. 		
Resources Implication	 The following resources must be provided: Workplace or fully equipped assessment location with necessary tools, equipment and consumable materials 		

Page 60 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

	such as - coating materials, wood components/furniture requiring finishing and cleaning materials.	
Assessment	Competence may be assessed through:	
Methods	 Interview / Oral questioning 	
	 Observation/Demonstration with questioning 	
Context of	Competence may be assessed in the work place or in a	
Assessment	simulated work place setting	

Occupational Standard: Furniture Making Level II		
Unit Title	Apply Sheet Laminates by Hand	
Unit Code	IND FMK2 06 0912	
Unit Descriptor	This unit covers the competency to apply laminates by hand, including the preparation, layout application and finalization processes.	

Element	Performance criteria		
1. Prepare for work	1.1 Work instructions are used to determine job requirements, including; process, materials, finish and quantity.		
	1.2 Application is planned.		
	1.3 Procedures are determined for checking quality at each stage of the process		
	1.4 Workplace health and safety requirements, including personal protection needs, are observed throughout the work.		
	1.5 Suitable joining processes are selected and prepared.		
2. Layout and prepare	2.1 Laminates are selected and checked for flaws following work instructions		
materials	2.2 Laminates are prepared for application and laid out.		
	2.3 Suitable joining processes are selected and prepared.		
3. Apply and/or fit and finish	3.1 Laminates are measured, marked and cut to size and applied to the base materials.		
	3.2 Tools and equipment are used in accordance with workplace procedures, including use of personal protective equipment.		
	3.3 Adhesives are applied according to workplace procedures and/or manufacturers' instructions.		
	3.4 Final trim and finishing are completed to specifications.		
	3.5 Work is checked against required quality standards.		
4. Finalize operation and clean up	4.1 Work are is cleaned, hand and./or power tools and equipment are cleaned, maintained and stored in accordance with workplace procedures.		
	4.2 Tools and equipment are cleaned and left in a safe mode.		
	4.3 Faulty and/or defective equipment is tagged and reported in accordance with work place practices.		

Page 62 of 125 Ministry of Educa	ion Furniture Making	Version 5
Copyright	Ethiopian Occupational Standard	September 2012

4.4 Off-cuts and unused materials are collected and stored for reuse or disposal following workplace procedures.
4.5 Waste and scrap materials are dealt with following workplace procedures.

Variables	Range
Occupational	Legislation
Health and Safety	 Environmental; protection law
	 Material safety management systems
	 Hazardous substances and dangerous goods code
	Local safe operation procedures
Tools and	 Measuring tapes or rulers
equipment may	Mallets
include but not	Squares
limited to:	Bevels
	Chisel
	Planes
	Hand saws
	Power drills/screw drivers
	Pneumatic tools
	• Clamps
	Screwdriver
	Rollers
	Laminate trimmers and cutters
	Hand routers
Materials to be	• Wood
used may include but not limited to:	Manufactured board
	Laminate
	wood strips
	Adhesives, and
	Cleaning materials

Evidence Guide	•
Critical Aspects of Competence	 Interpret work order and locate and apply relevant information. Apply safe handling requirements for equipment, products and materials, including use of personal protective equipment Follow work instructions, operating procedures and inspection practices to: minimize the risk of injury to self or others prevent damage to goods, tools, equipment or product maintain required production output and product quality
Page 63 of 125	Ministry of Education CopyrightFurniture MakingVersion 5Ethiopian Occupational StandardSeptember 2012

	 Apply and finish laminates to at least three different surfaces, including at least two requiring laminate edging. Work effectively with others Modify activities to cater for variations in workplace context and environment. 	
Underpinning Knowledge and Attitudes	 Types, characteristics, uses and limitations of laminates The interpretation of plan representation of furniture design The preparation of drawings/set-outs. Identification of hand and/or power tools, materials, equipment, processes and procedures. Workflow in relation to furniture production. 	
Underpinning Skills	 Information. Collect, organize and understand information related to work orders, basic plans and safety procedures. Communication. Communicate ideas and information to enable confirmation of work requirements and specifications, co-ordination of work with site supervisor, other workers and customers, and the reporting of work outcomes and problems. Planning. Plan and organize activities, including the preparation and layout of the worksite and the obtaining of equipment and materials to avoid any back tracking, workflow interruptions of wastage. Teamwork. Work with others and in a team by recognizing dependencies and productivity. Mathematical ideas and techniques. Use mathematical ideas and techniques to correctly complete measurements, calculate area and estimate material requirements. Solve problems. Use pre-checking and inspection techniques to anticipate construction problems, avoid reworking and avoid wastage. 	
Resources Implication	Access to plans, hand and/or power tools, equipment, laminate and finishing materials, woodworking machinery, and a work area.	
Assessment Methods	 Assessment methods must confirm consistency of performance over time and in a range of workplace relevant contexts. Assessment should be by direct observation of tasks and questioning on underpinning knowledge. Assessment should be conducted over time and may be in conjunction with assessment of other units of competency 	
Context of Assessment	Assessment may occur on the job or in a workplace simulated facility with relevant process equipment, materials, work instructions and deadlines.	

Occupational Standard: Furniture Making Level II	
Unit Title Work in Team Environment	
Unit Code	IND FMK2 07 0912
Unit Descriptor	This unit covers the skills, knowledge and attitudes to identify role and responsibility as a member of a team.

Ele	ements	Pe	formance Criteria
1.	Describe team role and scope	1.1	The <i>role and objective of the team</i> is identified from available sources of information
		1.2	Team parameters, reporting relationships and responsibilities are identified from team discussions and appropriate external sources
2. Identify own role and	2.1	Individual role and responsibilities within the team environment are identified	
	responsibility within team	2.2	Roles and responsibility of other team members are identified and recognized
		2.3	Reporting relationships within team and external to team are identified
3.	Work as a team member	3.1	Effective and appropriate forms of communications used and interactions undertaken with team members who contribute to known team activities and objectives
		3.2	Effective and appropriate contributions made to complement team activities and objectives, based on individual skills and competencies and workplace context
		3.3	Observed protocols in reporting using standard operating procedures
		3.4	Contribute to the development of team work plans based on an understanding of team's role and objectives and individual competencies of the members.

Variable	Range	
Role and objective of team	 Work activities in a team environment with enterprise or specific sector 	
	 Limited discretion, initiative and judgment maybe demonstrated on the job, either individually or in a team environment 	

Page 65 of 125 Ministry of Education	Furniture Making	Version 5
Copyright	Ethiopian Occupational Standard	September 2012

Workplace context	Work procedures and practices
	 Conditions of work environments
	 Legislation and industrial agreements
	 Standard work practice including the storage, safe handling and disposal of chemicals
	 Safety, environmental, housekeeping and quality guidelines

Evidence Guide	
Critical aspects of competence	 Assessment requires evidence that the candidate: Operated in a team to complete workplace activity Worked effectively with others Conveyed information in written or oral form Selected and used appropriate workplace language Followed designated work plan for the job Reported outcomes
Underpinning Knowledge and Attitude Underpinning	 Communication process Team structure Team roles Group planning and decision making Communicate appropriately, consistent with the culture of
Skills	the workplace
Resource Implications	The following resources must be provided:Access to relevant workplace or appropriately simulated environment where assessment can take place
Assessment Methods	Competence may be assessed through: • interview/ written exam • observation/demonstration
Context for Assessment	Competence may be assessed in workplace or in a simulated workplace setting

Occupational Standard: Furniture Making Level II	
Unit Title	Participate in Workplace Communication
Unit Code	IND FMK2 08 0912
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to gather, interpret and convey information in response to workplace requirements.

Elements	Performance Criteria
1. Obtain and convey	1.1 Specific and relevant information is accessed from <i>appropriate sources</i>
workplace information	1.2 Effective questioning , active listening and speaking skills are used to gather and convey information
	1.3 Appropriate <i>medium</i> is used to transfer information and ideas
	1.4 Appropriate non-verbal communication is used
	1.5 Appropriate lines of communication with supervisors and colleagues are identified and followed
	1.6 Defined workplace procedures for the location and <i>storage</i> of information are used
	1.7 Personal interaction is carried out clearly and concisely
2. Participate in	2.1 Team meetings are attended on time
workplace meetings and discussions	2.2 Own opinions are clearly expressed and those of others are listened to without interruption
	2.3 Meeting inputs are consistent with the meeting purpose and established <i>protocols</i>
	2.4 <i>Workplace interactions</i> are conducted in a courteous manner
	2.5 Questions about simple routine workplace procedures and maters concerning working conditions of employment are asked and responded to
	2.6 Meetings outcomes are interpreted and implemented
3. Complete relevant work	3.1 Range of <i>forms</i> relating to conditions of employment are completed accurately and legibly
related documents	3.2 Workplace data is recorded on standard workplace forms and documents
	3.3 Basic mathematical processes are used for routine calculations
	3.4 Errors in recording information on forms/ documents are identified and properly acted upon

Page 67 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

3.5	5 Reporting requirements to supervisor are completed
	according to organizational guidelines

Variable	Range
Appropriate	Team members
sources	Suppliers
	Trade personnel
	Local government
	Industry bodies
Medium	Memorandum
	Circular
	Notice
	Information discussion
	 Follow-up or verbal instructions
	Face to face communication
Storage	Manual filing system
	Computer-based filing system
Forms	Personnel forms, telephone message forms, safety reports
Workplace	Face to face
interactions	Telephone
	 Electronic and two way radio
	Written including electronic, memos, instruction and forms,
	non-verbal including gestures, signals, signs and diagrams
Protocols	Observing meeting
	 Compliance with meeting decisions
	Obeying meeting instructions

Evidence Guide				
Critical Aspects of Competence	 Assessment requires evidence that the candidate: Prepared written communication following standard format of the organization Accessed information using communication equipment Made use of relevant terms as an aid to transfer information effectively 			
Underpinning	Conveyed information effectively adopting the formal or informa communication			
Knowledge	 Demonstrates knowledge of: Effective communication Different modes of communication, procedures and system Organizational policies Technology relevant to the enterprise and the individual's work responsibilities 			
Underpinning Skills	Demonstrates skills of:Follow simple spoken language			
	Ministry of Education Examine Moline			

Page 68 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	
----------------	------------------------------------	---	-----------------------------	--

	 Perform routine workplace duties following simple written notices Participate in workplace meetings and discussions Complete work related documents Estimate, calculate and record routine workplace measures Basic mathematical processes of addition, subtraction, division and multiplication Ability to relate to people of social range in the workplace Gather and provide information in response to workplace Requirements
Resource	The following resources must be provided:
Implications	Workplace or fully equipped assessment location with necessary
	tools and equipment as well as consumable material
Methods of	Competence may be accessed through:
Assessment	Interview / Written exam
	Observation / Demonstration
Context of	Competence may be assessed individually in the actual workplace
Assessment	or through accredited institution

Occupational Standard: Furniture Making Level II			
Unit Title	Develop Business Practice		
Unit Code	IND FMK2 09 0912		
Unit Descriptor	This unit specifies the outcomes required to establish a business operation from a planned concept. It includes researching the feasibility of establishing a business operation, planning the setting up of the business, implementing the plan and reviewing operations once commenced		

Elements	Performance Criteria	
1. Identify	1.1	Business opportunities are investigated and identified
business opportunity	1.2	Feasibility study is undertaken to determine likely business viability
	1.3	Market research on product or service is undertaken
	1.4	Assistance with feasibility study of <i>specialist and</i> <i>relevant parties</i> is sought as required
	1.5	Impact of emerging or changing technology including e- commerce, on business operations are evaluated
	1.6	Practicability of business opportunity assessed in line with perceived risks, returns sought and resources available
	1.7	Business plan for operation is completed
2. Identify personal business skills	2.1	Financial and business skills available are identified and taken into account when business opportunities are researched
	2.2	Personal skills/attributes are assessed and matched against those perceived as necessary for a particular business opportunity
	2.3	Business risks are identified and assessed according to resources available and personal preferences
3. Plan for establishment	3.1	Business structure and operations are determined and documented
of business operation	3.2	Procedures to guide operations are developed and documented
	3.3	Financial backing for business operation is secured
	3.4	Business legal and regulatory requirements are identified and complied
	3.5	Human and physical resources required to commence business operation are determined
	3.6	Recruitment strategies are developed and implemented

Page 70 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

-			
4. Implement	4.1	Marketing of business operation is undertaken	
establishment plan	4.2	Physical and human resources to implement business operation are obtained	
		4.3	Operational unit to support and coordinate business operation is established
		4.4	Monitoring process for managing operation is developed and implemented
		4.5	<i>Legal documents</i> are carefully maintained and relevant records are kept and updated to ensure validity and accessibility
		4.6	Contractual procurement rights for goods and services including <i>contracts with relevant people</i> , negotiated and secured as required in accordance with the business plan
		4.7	Options for leasing/ownership of business premises identified and contractual arrangements completed in accordance with the business plan
	ementation	5.1	Review process for implementation of business operation is developed and implemented
proc	process	5.2	Improvements in business operation and associated management process are identified
		5.3	Identified improvements are implemented and monitored for effectiveness
6. Impl		4.8	Marketing of business operation is undertaken
plan	blishment	4.9	Physical and human resources to implement business operation are obtained
		4.10	Operational unit to support and coordinate business operation is established
		4.11	Monitoring process for managing operation is developed and implemented
		4.12	<i>Legal documents</i> are carefully maintained and relevant records are kept and updated to ensure validity and accessibility
		4.13	Contractual procurement rights for goods and services including <i>contracts with relevant people</i> , negotiated and secured as required in accordance with the business plan
		4.14	Options for leasing/ownership of business premises identified and contractual arrangements completed in accordance with the business plan
	ementation		Review process for implementation of business operation is eveloped and implemented
proc	ess	5.2	Improvements in business operation and associated
Page	age 71 of 125 Ministry of Education Furniture Making Version 5 Copyright Ethiopian Occupational Standard September 201		

	management process are identified
5.3	Identified improvements are implemented and monitored for effectiveness

Variable	Range	
Business	expected financial viability	
opportunities	skills of operator amount and types of finance sysilable	
maybe influenced by:	 amount and types of finance available returns expected or required by owners 	
innacheed by.	 likely return on investment 	
	 finance required 	
	lifestyle issues	
Business viability	opportunities available	
may include:	market competition	
	 timing/ cyclical considerations 	
	skills available	
	resources available	
	 location and/ or premises available 	
	risk related to a particular business opportunity, especially	
	 in regard to Occupational Health and Safety and 	
	environmental considerations	

Evidence Guide	
Critical Aspects of Competence	 A person must be able to provide evidence: that a business operation has been planned and implemented from initial research into feasibility of the business and completion of the plan, through to implementing the plan and commencing operations the ability to evaluate the results of research and assess the likely viability and practicability of a business opportunity, taking into account the current business/market climate and resources available
Underpinning Knowledge and Attitudes	 Federal and regional government legislative requirements affecting business operations, especially in regard to occupational health and safety (OHS) Technical or specialist skills relevant to the business operation Financing options Business systems and operations Relevant marketing, management, sales and financial concepts Methods for researching business opportunities Principles of risk management relevant to the business Methods of identifying relevant specialist services to complement the business

Page 72 of 125 Ministry of Education	Furniture Making	Version 5
Copyright	Ethiopian Occupational Standard	September 2012

Underpinning Skills	 Forms and administrative systems Services available and charges Planning and control systems (sales, Advertising and promotion, distribution and logistics Financial recording systems Legal rights and responsibilities Record keeping duties Operational factors relating to the business (provision of professional services, products) Literacy skills to interpret legal requirements, company policies and procedures and immediate, day-to-day demands Marketing skills Business planning skills Entrepreneurial skills Problem-solving skills OHS skills Belief in services and products offered by the business Communication skills including questioning, clarifying, reporting, and giving and receiving constructive feedback Technical and analytical skills to interpret business documents, reports and financial statements and projections Ability to relate to people from a range of social, cultural and ethnic backgrounds and physical and mental abilities Problem solving skills to develop contingency plans Using computers and software packages to record and manage data and to produce reports Literacy skills to interpretation of business information, numeracy skills for data analysis to aid research Research skills to identify a business opportunity and to conduct a feasibility study Analytical skills to assess personal attributes and to identify business risks
Resource Implications	 The following resources should be provided: Access to relevant workplace documentation, financial records, and equipment
Methods of Assessment	Competence may be assessed through: Interview / Written exam Observation/Demonstration with Oral questioning
Context of Assessment	Competence may be assessed in the workplace or in a simulated work environment

Occupational Standard: Furniture Making Level II	
Unit Title	Apply Continuous Improvement Processes (Kaizen)
Unit Code	IND FMK2 10 1012
Unit Descriptor	This unit of competence covers the exercise of good workplace practice and effective participation in quality improvement teams. Personnel are required to ensure the quality and integrity of their own work, detect non-conformances and work with others to suggest improvements in productivity and quality.

Elements Performance Criteria		ormance Criteria	
 Satisfy qua system 		1.1	Access information on quality system requirements for own job function
	requirements in daily work	1.2	Record and report quality control data in accordance with quality system
		1.3	Follow <i>quality control procedures</i> to ensure products, or data, are of a defined quality as an aid to acceptance or rejection
		1.4	Recognize and report non-conformances or problems
		1.5	Conduct work in accordance with <i>sustainable energy</i> work practices
		1.6	Promote sustainable energy principles and work practices to other workers
2.	Analyze opportunities for corrective and/or	2.1	Compare current work practices, procedures and process or equipment performance with requirements and/or historical data or records
	optimization action	2.2	Recognize variances that indicate abnormal or sub- optimal performance
		2.3	Collect and/or evaluate batch and/or historical records to determine possible causes for sub-optimal performance
		2.4	Use appropriate quality improvement techniques to rank the probabilities of possible causes
3.	corrective and/or	3.1	Analyze causes to predict likely impacts of changes and decide on the appropriate actions
		3.2	Identify required changes to standards and procedures and training
		3.3	Report recommendations to designated personnel

4. Participate in t implementatio		t approved actions and monito changes to evaluate results	r performance
Page 74 of 125	Education yright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012

	of recommended actions	4.2	Implement changes to systems and procedures to eliminate possible causes
		4.3	Document outcomes of actions and communicate them to <i>relevant personnel</i>
5.	Participate in the development of continuous	5.1	Review all relevant features of work practice to identify possible contributing factors leading to sub-optimal performance
	improvement strategies	5.2	Identify options for removing or controlling the risk of sub-optimal performance
		5.3	Assess the adequacy of current controls, quality methods and systems
		5.4	Identify opportunities to continuously improve performance
		5.5	Develop recommendations for continual improvements of work practices, methods, procedures and equipment effectiveness
		5.6	Consult with appropriate personnel to refine recommendations before implementation of approved improvement strategies
		5.7	Document outcomes of strategies and communicate them to relevant personnel

Variable	Range
Quality control	Quality control procedures may include:
procedures	 standards imposed by regulatory and licensing bodies
	 enterprise quality procedures
	 working to a customer brief or batch card and associated quality procedures
	 checklists to monitor job progress against agreed time,
	costs and quality standards
	 preparation of sampling plans
	 the use of hold points to evaluate conformance
	 the use of inspection and test plans to check compliance
Methods for	Methods for statistical analysis may include:
statistical analysis	• means
	median
	mode
	ranges
	 standard deviations
	 statistical sampling procedures

Droblem och der	Droblem colving techniques may include:					
Problem solving	Problem solving techniques may include:					
techniques	identifying inputs and outputs					
	 sequencing a process identifying and ractifying a problem stan 					
	 identifying and rectifying a problem step 					
	root cause analysis					
Quality	implementing preventative strategies					
Quality improvement tool	 Quality improvement tools and techniques may include: run charts, control charts, histograms and scattergrams to 					
and techniques	 run charts, control charts, histograms and scattergrams to present routine quality control data 					
and techniques	 plan, do, check, act (PDCA) 					
	 Ishikawa fishbone diagrams and cause and effect 					
	diagrams					
	logic tree					
	 similarity/difference analysis 					
	 Pareto charts and analysis 					
	 force field/strength weakness opportunities threats 					
	(SWOT) analysis					
Sustainable ener						
principles and wo	 examining work practices that use excessive electricity 					
practices	 switching off equipment when not in use 					
	 regularly cleaning filters 					
	 insulating rooms and buildings to reduce energy use 					
	 recycling and reusing materials wherever practicable 					
	minimizing process waste					
Relevant personr						
	 supervisors, managers and quality managers 					
	 administrative, laboratory and production personnel 					
	 internal/external contractors, customers and suppliers 					
Reporting	Reporting may include:					
	 verbal responses 					
	 data entry into laboratory or enterprise database 					
	 brief written reports using enterprise proformas 					
Quality	Quality improvement opportunities could include improved:					
improvement	 production processes 					
opportunities	 hygiene and sanitation procedures 					
	 reductions in waste and re-work 					
	laboratory layout and work flow					
	safety procedures					
	communication with customers					
	methods for sampling, testing and recording data					
Occupational hea	h OHS and environmental management requirements:					
and safety (OHS)	 all operations must comply with enterprise OHS and 					
and environment	environmental management requirements, which may be					
management						
Page 76 of 125	Ministry of Education Furniture Making Version 5					
	Copyright Ethiopian Occupational Standard September 2012					

requirements	imposed through regional or federal legislation - these requirements must not be compromised at any time
	 all operations assume the potentially hazardous nature of samples and require standard precautions to be applied
	 where relevant, users should access and apply current industry understanding of infection control issued by the Ministry of Health

Evidence Guide			
Critical Aspects of	Assessors should ensure that candidates can:		
Competence	 use the enterprise's quality systems and business goals as a basis for decision making and action 		
	 apply all relevant procedures and regulatory requirements to ensure the quality and integrity of the products/services or data provided 		
	 apply and promote sustainable energy principles and work practices 		
	 detect non-conforming products or services in the work area 		
	 follow enterprise procedures for documenting and reporting information about quality 		
	 contribute effectively within a team to recognize and recommend improvements in productivity and quality 		
	 apply effective problem solving strategies 		
	implement and monitor improved practices and procedures		
Underpinning	Demonstrates knowledge of:		
Knowledge and Attitudes	 specifications for laboratory products and services in the candidate's work area 		
	 quality requirements associated with the individual's job function and/or work area 		
	 scientific and technical knowledge underpinning the processes, procedures, equipment and instrumentation associated with the candidate's work tasks and duties 		
	 workplace procedures associated with the candidate's regular technical duties 		
	 sustainable energy principles 		
	 relevant health, safety and environment requirements 		
	 layout of the enterprise, divisions and laboratory 		
	 organizational structure of the enterprise 		
	Ines of communication		
	role of laboratory services to the enterprise and customers		
	 methods of making/recommending improvements 		
	 Standards, procedures and/or enterprise requirements 		

Underpinning Skills	 Demonstrates skills to: applying problem solving techniques and strategies applying statistical analysis and statistical sampling procedures detecting non-conforming products or services in the work area documenting and reporting information about quality contributing effectively within a team to recognize and recommend improvements in productivity and quality implementing and monitoring improved practices and procedures organizing, prioritizing activities and items reading and interpreting documents describing procedures recording activities and results against templates and other prescribed formats working with others 				
Resources	Access may be required to:				
Implication	 workplace procedures and plans relevant to work area 				
	 specifications and documentation relating to planned, currently being implemented, or implemented changes to work processes and procedures relevant to the candidate 				
	 documentation and information in relation to production, waste, overheads and hazard control/management 				
	 reports from supervisors/managers 				
	 case studies and scenarios to assess responses to contingencies 				
	enterprise quality manual and proceduresquality control data/records				
	customer complaints and rectifications				
Methods of Assessment	Competence in this unit may be assessed by using a combination of the following to generate evidence: demonstration in the workplace suitable simulation 				
	 case studies/scenarios (particularly for assessment of contingencies, improvement scenarios, and so on) verified reports of improvements suggested and implemented by the candidate individually 				
	Those aspects of competence dealing with improvement processes could be assessed by the use of suitable simulations and/or a pilot plant and/or a range of case studies and scenarios.				
	In all cases, practical assessment should be supported by questions to assess essential knowledge and those aspects of competence which are difficult to assess directly.				

Dogo 79 of 125	Ministry of Education	Furniture Making	Version 5
Page 78 of 125	Copyright	Ethiopian Occupational Standard	September 2012

Context of	Competence may be assessed in the work place or in a
Assessment	simulated workplace setting / environment.

Page	79	of	125
i ayu	10	UI.	120

NTQF Level III

Page	80	of	125
· ~ 9 •	~ ~	•••	•

Occupational Standard: Furniture Making Level III			
Unit Title	Prepare Technical Drawings		
Unit Code	IND FMK3 01 0912		
Unit Descriptor	This unit specifies the competence required to read and interpret plans and specifications and produce sketches and sectional view drawings relevant to furniture making.		

Elements	Per	formance Criteria
1. Prepare for work	1.1	OHS requirements associated with preparing basic drawings, documentation tasks and the workplace environment are adhered to
	1.2	Quality requirements of the company operations are determined / recognized and adhered throughout the process
	1.3	Tools and equipment selected are consistent with preparing drawings and documentation and checked for serviceability and any faults reported to supervisor
	1.4	<i>Drawing</i> type is selected and made sure to suit job requirements
	1.5	<i>Key features</i> , dimensions and orientation, services and features are identified for inclusion in the drawings
2. Create simple	2.1	Drawing medium is selected to suit job requirements
sketches, drawings and sectional views	2.2	Drawing instruments, equipment and materials are used to produce scaled line work, simple geometric shapes, lettering, numbering and the correct setting out of drawings
	2.3	Line work is applied in a range of different types and media in accordance with standard industry drawing practice
	2.4	Hand letter text is formed in a variety of formats
	2.5	Simple two dimensional drawings and sketches are prepared using standard drawing conventions and specifications
	2.6	Simple three dimensional drawings and sketches are prepared using standard drawing conventions
	2.7	Sectional details of simple design elements and angles are prepared using standard drawing conventions
	2.8	Notations and dimensions are added to complete drawing

Page 81 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

3. Develop specifications	3.1	Purpose of specifications are identified as they relate to frame complex drawings
	3.2	Elements are identified as suitable for use in specifications
	3.3	Specification for a furniture project is drafted using correct format and conventions.
	3.4	Different drawing scales and symbols are identified and used
	3.5	Title panels are prepared to enable verification that drawing used is the latest version
	3.6	Common symbols and abbreviations are included using correct format and conventions
	3.7	Any production notes or special requirements are noted
4. Complete drawing	4.1	Angles, shapes and dimensions are checked against specifications and sample.
	4.2	Adjustments are made to the drawing within scope of authority.
	4.3	Drawing is checked for compliance with workplace documentation requirements.

Variables	Range
Occupational Health and Safety (OHS)	 OHS requirements are to be in accordance with federal legislation and regulations, organizational safety policies and procedures, and project safety plan. This may include : protective clothing and equipment use of tools and equipment workplace environment and safety handling of materials organizational first aid hazard control and hazardous materials and substances
Tools and equipment	 Tools and equipment include but not be limited to: steel rules, fixers, templates, drawing table, set square and computer
Drawings	 May include but not limited to: sketches, orthographic drawings and sectional view drawings structure/configuration plans, project plans, drawings, specifications, illustrations, dimensions and notes cross sectional plans, longitudinal plans perspective views, isometric views, , structural detail and specification providing illustrations and dimensions

Page 82 of 125	Ministry of Education	Furniture Making	Version 5
Page 62 01 125	Copyright	Ethiopian Occupational Standard	September 2012

Key features of drawings	 May include but not be limited to: shape and size/ dimensions, angles and finished sizes services requirements types and shape of structure type of construction and layout
Drawing mediums	May include pencil, pen and ink, computer aided drafting, graph paper, cartridge paper or tracing paper
Specifications	 May include but not limited to: detail relating to materials and quality of work, quality assurance, nominated sub-contractors, provision of site access/facilities, details relating to performance including: standards of work tolerances material types characteristics treatments and finishes orientation of site is to include relationship to the north compass point, location of roads and relationship to neighboring properties services may include but not be limited to drainage, sewerage, gas, telephone and cable, water and electricity

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that the candidate: interpreted and applied relevant information, standards and specifications complied with production plan, OHS regulations and legislation applicable to workplace operations complied with organizational policies and procedures including quality requirements produced drawings and one sectional view drawings in compliance with standard drawing conventions explained processes for the interpretation of reports, working drawings and specifications communicate effectively to produce accurate drawing Prepared production drawings of furniture/furnishings: covering a scope of at least three products applying both manual and computer-aided techniques and processes
Underpinning Knowledge and Attitudes	 A knowledge of features of plans, scale, key, contours, symbols and abbreviations commonly used general drawing symbols and abbreviations the processes for application of scales in plan preparation/ interpretation

Page 83 of 125 Minis	try of Education Copyright Et	Furniture Making thiopian Occupational Standard	Version 5 September 2012
----------------------	----------------------------------	---	-----------------------------

	 techniques for orienting/confirming the orientation of a plan key features of formal job specifications project quality requirements furniture construction terminology basic calculations of heights, areas, volumes and grades drawing techniques and conventions structural, design and construction principles terminology, definitions and fault identification furniture design and planning criteria structural geometry types of computer-aided drawing equipment, software, techniques and processes
	 theory and application of calculation with measurement techniques and equipment / tools types, techniques and processes of manual production drawing processes for the administration and preparation of documentation and reports
Underpinning Skills	 Gathering and interpreting information Selecting appropriate drawing type, materials and medium Using drawing tools and equipment Creating simple sketches, drawings and sectional views Developing specifications Using computer-aided techniques (CAD)
Resource Implications	 The following resources should be made available: workplace location or simulated workplace materials relevant to producing construction drawings equipment appropriate to producing construction drawings realistic activities covering the mandatory task requirements specifications and work instructions
Method of Assessment	Competence may be assessed through: Interview / Oral questioning / Written Test Observation/Demonstration
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting

Occupational Standard: Furniture Making Level III		
Unit Title	Monitor Implementation of Work Plan/Activities	
Unit Code	IND FMK3 08 0912	
Unit Descriptor	This unit deals with the skills and knowledge required to oversee and monitor the quality of work operations within an enterprise. This unit may be carried out by team leaders, supervisors or managers.	

Elements	Performance Criteria		
1. Plan and	1.1 Current workload of colleagues is accurately assessed.		
organise workflow	1.2 Work is scheduled in a manner which enhances efficiency and customer service quality.		
	1.3 Work is delegated to appropriate people in accordance with principles of delegation.		
	1.4 Workflow is assessed against agreed objectives and timelines.		
	1.5 Colleagues are assisted in prioritization of workload.		
	 Input is provided to appropriate management regarding staffing needs. 		
2. Monitor and improve	2.1 Efficiency and service levels are monitored on an ongoing basis.		
workplace operations	2.2 Operations in the workplace support overall enterprise goals and quality assurance initiatives.		
	2.3 Quality problems and issues are promptly identified and adjustments are made accordingly.		
	2.4 Procedures and systems are changed in consultation with colleagues to improve efficiency and effectiveness.		
	2.5 Colleagues are consulted about ways to improve efficiency and service levels.		
3. Maintain workplace	3.1 Appropriate documents and information are collected in accordance with workplace procedures.		
records	3.2 <i>Workplace records</i> are accurately completed and submitted within required timeframe.		
	3.3 Where appropriate completion of records is delegated and monitored prior to submission.		
	3.4 Workplace records are kept in a secured location		
4. Solve problems and make decisions	4.1 Workplace problems are promptly identified and considered from an operational and customer service perspective.		

Page 85 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

4.5	Follow up action is taken to monitor the effectiveness of solutions in the workplace.
4.4	Where problem is raised by a team member, they are encouraged to participate in solving the problem.
4.3	Problems are analysed for any long term impact and potential solutions are assessed and actioned in consultation with relevant colleagues.
4.2	Short term action in initiated to resolve the immediate problem where appropriate.

Variable	Range
Workplace records	May include but not limited to: staff records
	regular performance reports

Evidence Guide	Description	Description		
Critical Aspects of Competence	 common operation understanding of monitoring knowledge of q 	 ability to effectively monitor and respond to a range of common operational and service issues in the workplace understanding of the role of staff involved in workplace monitoring knowledge of quality assurance, principles of workflow planning, delegation and problem solving 		
Underpinning Knowledge and Attitudes	 Demonstrate knowledge and attitude on: the roles and responsibilities of those involved in monitoring work operations overview of leadership and management responsibilities principles of work planning and principles of delegation typical work organisation methods appropriate to the industry 			
	 quality assuran problem solving industrial and/o work organizati 	ce principles and time manage g and decision making process or legislative issues which affect on as appropriate to industry s	ses ct short term	
Underpinning Skills	Monitoring andMaintaining work	rganizing workflow improving workplace operation rkplace records iency, reporting and documer		
Resource Implications	May include but not limited to workplace or fully equipped assessment location with necessary tools and equipment as well as consumable materials			
Methods of Assessment	Competence may be assessed through: • Interview / Oral questioning / Written Test • Observation/Demonstration			
Context of Assessment		Competence may be assessed in the work place or in a simulated work place setting		
Page 86 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	

Occupational Standard: Furniture Making Level III	
Unit Title	Construct Jigs and Fixtures
Unit Code	IND FMK3 02 0912
Unit Descriptor	This unit covers the competence to prepare and construct jigs and fixtures to produce furniture components.

Elements	Performance Criteria		
1. Identify the purpose of the	1.1	Purpose of the <i>jig or fixture and the equipment it is to be used</i> on is established	
jig or fixture	1.2	Proposed service life of jig or fixture is established.	
	1.3	Tolerances allowed are identified.	
	1.4	Materials for jig construction are established.	
	1.5	Quality requirements for each stage of the construction process are identified.	
2. Plan jig or	2.1	Plan of proposed use of jig or fixture is produced.	
fixture construction	2.2	Approval of design is gained through workplace procedures.	
	2.3	Steps or stages in production are planned, noting checkpoints for measurements and tests.	
3. Collect materials and equipment	3.1	Workplace health and safety requirements, including personal protection needs, are observed throughout the work.	
	3.2	Sufficient materials to complete the project are assembled ready for use.	
	3.3	Suitable work area is selected.	
	3.4	Hand and/or power tools are identified and checked for serviceability and assembled in work area.	
	3.5	Appropriate equipment required is identified and checked for serviceability.	
4. Construct jig	4.1	Production plan is followed to construct the jig or fixture.	
and fixture	4.2	Tools and equipment are used in accordance with workplace procedures.	
	4.3	Quality checks are conducted at the identified points.	
	4.4	Modifications are identified and recommended within workplace procedures.	
	4.5	Modifications to the plan are documented and followed	
	4.6	Jig or fixture is checked for fitness for purpose.	

5. Clean-up work area and	5.1	Any faulty and/or defective equipment is isolated and reported to appropriate persons.
maintain equipment	5.2	Materials, which can be reused, is collected and stored.
equipment	5.3	Waste and scrap are removed following workplace procedures.
	5.4	All tools, equipment and personal protective equipment are cleaned, maintained and appropriately stored.
	5.5	Work area is cleaned in accordance with workplace procedures.

Variable	Range
Machines for which jigs and fixtures are made may include, but are not limited to:	 Band saws Surface planers Cross cut saws Horizontal borers Jig saws Vertical drill presses Mitre saws Mortisers Panel and rip saws Belt sanders Panel planers Tenoners Spindle moulders Overhead and inverted pin routing machines
Uses of jigs and fixtures may include, but are not limited to:	 Holding Cutting Shaping Routing Drilling
Jigs and fixtures are used in the production of, but are not limited to:	 Chair legs Trenching End panels Grooving Shaping curved components
Tools and equipment may include, but are not limited to:	 Measuring tapes or rulers Clamps Power Drills/screwdrivers Pincers Hammers Planes Mallets Pneumatic tools Bevels Chisels Screw Drivers Squares Hand Saws

Evidence Guide		
Critical Aspects of Competence	 Interpret work order and locate and apply information. Apply safe handling requirements for equipment, products and materials, including use of personal protective equipment. Identify materials used in the work process. Follow work instructions, operating procedures and inspection practices to: minimize the risk of injury to other prevent damage to goods, tools, equipment or products maintain required production output and product quality The selection of materials and the construction of a minimum of three different types of jigs/fixtures, including one for a shaping machine and one which is adjustable. Work effectively with others. Modify activities to cater for variations in workplace contexts and environment. 	
Underpinning Knowledge and Attitudes	 Types, characteristics, uses and limitations of jigs and fixtures. Criteria for selecting material for use in jigs and fixtures. Requirements for cutting, shaping and joining materials. Identification of equipment, processes and procedures. Workflow in relation to the use of jigs and fixtures. 	
Underpinning Skills	 Workflow in relation to the use of Jigs and fixtures. Information. Collect, organize and understand information related to work orders, jig and fixture design/drawings, plans and safety procedures. Communication. Communicate ideas and information to enable confirmation of work requirements and specifications, coordination of work with site supervisor, other workers and customers, and the reporting of work outcomes and problems. Planning. Plan and organize activities, including the preparation and layout of the worksite and the obtaining of equipment and materials to avoid any back tracking, workflow interruptions of wastage. Teamwork. Work with others and in a team by recognizing dependencies and using cooperative approaches to optimize workflow and productivity. Mathematical ideas and techniques. Use mathematical ideas and techniques to correctly complete measurements, calculate area and estimate material requirements 	
Resource Implications	 Solve problems. Use pre-checking and inspection techniques to anticipate construction problems, avoid reworking and avoid wastage. Use of technology. Use workplace technology related to jig and fixture construction, including tools, equipment and measuring devices. 	
Methods of Assessment	Job context, materials and equipment for jig or fixture construction.	
Context of	Assessment methods must confirm consistency of performance	
Page 89 of 125	Ministry of Education CopyrightFurniture MakingVersion 5Ethiopian Occupational StandardSeptember 2012	

Assessment	 over time and in a range of workplace relevant contexts. Assessment should be by direct observation of tasks and questioning on underpinning knowledge. Assessment should be conducted over time and may be in
	conjunction with assessment of other units of competency

Dogo 00 of 125	Ministry of Education	Furniture Making	Version 5
Page 90 of 125	Copyright	Ethiopian Occupational Standard	September 2012

Occupational Standard: Furniture Making Level III		
Unit Title	Prepare Cutting List	
Unit Code	IND FMK3 03 0912	
Unit Descriptor	This unit covers the required skills, attitudes and knowledge to read plans and job specifications to prepare cutting lists and processing data for subsequent processing operations	

Elements	Performance Criteria	
1. Plan and prepare	1.1	Work instructions, including plans, specifications, quality requirements and operational details are obtained, confirmed and applied
	1.2	Safety requirements are followed in accordance with safety plans and policies
	1.3	Tools and equipment selected to carry out tasks are consistent with the requirements of the job, checked for serviceability and any faults are rectified or reported prior to commencement
	1.4	<i>Materials</i> to be used are prepared in accordance with job requirements
	1.5	Environmental protection requirements are identified and applied for the project in accordance with environmental plans and regulatory obligations
2. Read plans and specifications	2.1	Job specifications, set-out rods and plans are used to determine the job requirements, including cutting list, dimension, design, quality <i>materials</i> and processes
	2.2	Job components are established according to job specification and workplace procedures
	2.3	Geometry of components are established according to specifications
3. Prepare cutting list	3.2	Workplace health and safety requirements, including personal protection needs are observed throughout the work
	3.3	Cutting list is checked and set out in accordance with workplace procedures and the plans and specifications
	3.4	Components are identified and described using common workplace terminology
	3.5	Sizes and tolerance of components are established and documented in accordance with workplace procedures
	3.6	Processing requirements are identified and documented

Page 91 of 125 Ministry of Edu Copyright	U	Version 5 September 2012
---	----------	-----------------------------

	3.7	1 5
		identified and documented
4. Read and interpret	4.1	Cutting list is read and interpreted in accordance with job requirements
cutting list	4.2	Quantities and dimensions are interpreted based on specification.
	4.3	Quality standards and waste factors are considered in line with work place guideline.
	4.4	Processing methods are established in accordance with work procedure.
	4.5	Processing time is identified following working manual.
5. Clean up	5.1	Methodology results are recorded and reported in accordance with workplace procedures
	5.2	Work area is cleared and materials disposed of, reused or recycled in accordance with legislation/regulations/codes of practice and job specification
	5.3	Tools and equipment are cleaned, checked, maintained and stored in accordance with manufacturers' recommendations and standard work practices
	5.4	Work completion procedures are applied and relevant personnel notified that work is finished
	5.5	All operations are carried out with hazard control procedures in accordance with safety plan and legal requirements

Variables	Range
Safety requirements	 OHS requirements are to be in accordance with legislation/ regulations/codes of practice, organizational safety policies and procedures and project safety plan. This may include protective clothing and equipment, use of tools and equipment, workplace environment and safety, handling of materials, use of firefighting equipment, organizational first aid, hazard control and hazardous materials and substances Safe operating procedures are to include but not be limited to the conduct of operational risk assessment and treatments associated with power cables (including overhead service trays, cables and conduits), lighting, earth leakage boxes, trip hazards, working in confined spaces, working in proximity to others, worksite visitors and the public Emergency procedures related to this unit are to include but may not be limited to extinguishing fires, organizational first aid requirements and evacuation

Page 92 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	
----------------	------------------------------------	---	-----------------------------	--

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that the candidate: Located, interpret and apply relevant information Applied safe handling requirements for equipment, products and materials, including use of personal protective equipment Identified materials and tools used in the work process Followed work instructions, operating procedures and manufacturers' instructions to: minimize the risk of injury to self and others prevent damage to goods, equipment and products maintain optimum production output and product quality Interpreted production plans and prepare cutting lists a minimum of four occasions with each list having at least ten different types of material Worked effectively with others Modified activities to cater for variations in workplace context and environment clean up workplace
Underpinning Knowledge and Attitudes	 A knowledge of – workplace and equipment safety requirements quality requirements furniture construction terminology properties and characteristics of materials and tooling materials handling, storage and environmentally friendly waste management identification of equipment, processes and procedures pattern techniques for optimizing materials relevant acts, regulations and codes of practice safe work method recording, documenting and report writing
Underpinning Skills	 Applying OHS procedures, legislations and environmental policies Interpreting plans Preparing cutting list Performing clean-up activities
Resource Implications	 The following resources must be provided: workplace or fully equipped assessment location with necessary tools and equipment as well as consumable materials
Methods of Assessment	Competence may be assessed through: Interview / Oral questioning / Written Test Observation/Demonstration
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting

Page 93 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

Occupational Standard: Furniture Making Level III		
Unit Title	Bend and Form Wooden Materials	
Unit Code	IND FMK3 04 0912	
Unit Descriptor	This unit covers the competence to bend and form materials made of wood for use in furniture construction and other wooden products.	

Elements	Perfo	Performance Criteria	
7. Prepare for work	ork 1.1	Workplace health and safety requirements, including personal protection needs, are observed throughout the work	
	1.2	Tools, machines and materials are selected and checked prior to use to ensure that they are appropriate for the work, serviceable and in a safe condition	
	1.3	Furniture design, tolerances, process, materials and quantities are determined from work instructions	
	1.4	Work sequence is planned	
	1.5	Procedures are determined for checking quality at each stage of the process	
	1.6	Suitable work area is selected for the task	
	1.7	Preparatory drawings/set-outs for tasks are completed where required	
	1.8	Cutting list for components is developed	
8. Complete bending and forming	2. 1	Tools, machines and equipment are used in accordance with safety requirements and manufacturers' specifications	
process	2. 2	Materials are visually inspected for flaws and faults	
	2.3	Materials are machine sanded to remove exterior blemishes, flaws or faults	
	2.4	Material is prepared by straightening where required and marked for bending	
	2.5	Material is heated in ovens, where required, in accordance with design/pattern bending requirements	
	2.6	Materials are bent and formed using appropriate <i>process/method/techniques</i> and in accordance with the plan/design/pattern requirements	
	2.7	Components are manufactured and checked against set- outs for tolerances, fit and accuracy.	
	2.8	Product is checked against plans at identified checkpoints to ensure compliance with specifications	
Page 94 of 125		f EducationFurniture MakingVersion 5yrightEthiopian Occupational StandardSeptember 2012	

	2.9 Non-conformity with the required quality standards is rectified
	2. 10 Product is prepared for final finish
9. Finalize operation	3. 1 Faulty and/or defective equipment is tagged and reported in accordance with workplace practices
	3. 2 Work area is cleaned, hand and/or power tools and equipment are cleaned, maintained and stored in accordance with workplace procedures
	3. 3 Off-cuts and unused materials are collected and stored for reuse or disposed of following workplace procedures
	3.4 Waste and scrap materials are dealt with following

Variable	Range		
Tools	May include but not limited to: hand sanders and planers (planes) measuring tapes or rulers hammers and mallets squares, bevels and chisels hand saws and power saws power drills/screwdrivers pneumatic tools clamps and screwdrivers 		
Machine/ equipment	 pincers May include but not limited to: bench saws drop saws stationary sanding machines ovens bending presses band saws and cross cut saws mitre saws and panel saws surface planers and panel planers belt sanders horizontal borers vertical drill presses dovetailers pedestal grinders wood turning lathe 		
Materials	 veneer guillotines and presses May include but not limited to: timber / board adhesives screws nails 		
Page 95 of 125	Ministry of Education CopyrightFurniture Making Ethiopian Occupational StandardVersion 5 September 2012		

	 dowels knockdown fittings glass decorative finishes abrasive paper and finishing materials
Material bending and forming techniques Wood bending methods	May include but not limited to: • steam/heat and bend • groove and bend May include but not limited to: • steam bending • lamination bending
	 kerf-cut bending microwaving wood low pressure steaming
Prepare for final finish	include the removal of bruises, scratches, dents and marks

Evidence Guide	
Critical Aspects of Competence	 Demonstrates skills and knowledge in: interpret work order and locate and apply relevant information apply safe handling requirements for equipment, products and materials, including use of personal protective equipment apply ventilation standards follow work instructions, operating procedures and inspection practices to - minimize the risk of injury to self and others prevent damage to goods, equipment and product quality bend and form board / timber for a minimum of three furniture items, including - two or three seater lounge one curved cabinet with rails oval dining table dining chair Work is carried out in accordance with legislative obligations, environmental legislation, relevant health regulations and organization insurance requirements

Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: the interpretation of plan representation of wood furniture design the preparation of drawings/set-outs identification of hand and/or power tools, materials, equipment, processes and procedures workflow in relation to wood bending and forming the types, characteristics, uses and limitations of wooden materials tools and equipment/machine maintenance process and requirements
Underpinning Skills	 Demonstrates skills to: collect, organize and understand information related to work orders, plans, and safety procedures communicate ideas and information to enable confirmation of work requirements and specifications, coordination of work with site supervisor, other workers and customers, and the reporting of work outcomes and problems plan and organize activities, including the preparation and layout of the worksite and the obtaining of equipment and materials to avoid any back tracking, workflow interruptions or wastage work with others and in a team by recognizing dependencies and using cooperative approaches to optimize workflow and productivity use mathematical ideas and techniques to correctly complete measurements, calculate area and estimate material requirements use pre-checking and inspection techniques to anticipate installation problems, avoid reworking and avoid wastage use the limited workplace technology related to the installation, including tools, equipment, calculators and measuring devices perform maintenance procedures
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials, hand and power tools, machines and equipment, cauls and jigs, and to information on workplace and OHS practices.
Methods of Assessment	Competence may be assessed through: Interview / Written Test / Oral Questioning Demonstration
Context of Assessment	Competence may be assessed in the workplace or in a simulated workplace setting with relevant machines, tools, equipment, materials and work instructions

Occupational Standard: Furniture Making Level III		
Unit Title	Apply Hardware / Fixtures and Accessories	
Unit Code	IND FMK3 05 0912	
Unit Descriptor	This unit covers the required skills, attitudes and knowledge to select and apply hardware / fixtures and accessories to new or refurnished furniture.	

Elements	Performance Criteria		
1. Prepare for work	1.1 Work instructions, including plans, specifications, quality requirements and operational details are obtained, confirmed and applied		
	1.2 Safety requirements are followed in accordance with safety plans and policies		
	1.3 Types of hardware are identified and selected for the work		
	1.4 Tools equipment and accessories to carry out tasks are checked for serviceability and any faults rectified or reported prior to commencement		
	1.5 Material quantity requirements are calculated in accordance with plans and/or specifications		
	1.6 Materials appropriate to the work application are identified, obtained, prepared, safely handled and made ready for use		
	1.7 Environmental protection requirements are identified for the project in accordance with environmental plans and regulatory obligations and		
	applied		
2. Apply and fit hardware/ fixtures	2.1 <i>Hardware/fixtures</i> and accessories items are laid out/placed in the required design.		
	2.2 Machinery is used in accordance with workplace procedures, including use of personal protective equipment.		
	 2.3 Joining/securing process is undertaken according to workplace procedures. 		
	2.4 Adhesives are applied according to workplace procedures and/or manufacturers' instructions.		
	2.5 Work is checked against required quality standards.		
3. Complete/final ize work	3.2 Work area is cleaned; hand and/or power tools and equipment are cleaned, maintained and stored in accordance with workplace procedures.		
	3.3 Machinery is cleaned and left in a safe mode.		

Page 98 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

3.4	Faulty and/or defective equipment is tagged and reported in accordance with workplace practices.
3.5	Unused hardware is collected and stored for reuse or disposal following workplace procedures.
3.6	Waste and scrap materials are dealt with following workplace procedures.

Variables	Range	
Tools, Equipment and materials	 Tools and equipment may include, but are not limited to: measuring tapes or rulers, leveling devices, hammers, mallets, squares, bevels, chisels, planes, hand saws, power saws, power drills/screwdrivers, pneumatic tools, clamps, screwdrivers, pincers 	
Hardware	 May include but not limited to hinges, handles, drawer- runners, metal drawer systems, sliding rail systems, rotating storage systems and slide-out storage systems 	

Evidence Guide			
Critical Aspects of Competence	 Assessment requires evidence that the candidate: interpret work order and locate relevant information apply safe handling requirements for equipment, products and materials, including use of personal protective equipment follow work instructions, operating procedures and inspection practices to: prevent damage to equipment and products maintain required production output and product quality minimize the risk of injury to self or others select and apply each item in the range of hardware stipulated in the range statement work effectively with others modify activities to cater for variations in workplace context and environment 		
Underpinning Knowledge and Attitudes	 Knowledge of - workplace and equipment safety requirements quality requirements tools and equipment types, characteristics, uses and safe work methods types, characteristics, uses and limitations of hardware interpretation of plan representation of furniture design procedures and techniques in preparation of drawings/setouts identification of hand and/or power tools, materials, 		

Page 99 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	
----------------	------------------------------------	---	-----------------------------	--

	equipment, processes and proceduresworkflow in relation to furniture production	
Underpinning Skills	 Apply and fit hardware Operating and handling machines Proper use of tools and equipment Handling of materials and hardware 	
Resource Implications	 The following resources must be provided: workplace or fully equipped assessment location with necessary tools and equipment as well as consumable materials 	
Methods of Assessment	 Competence may be assessed through: Interview / Oral questioning / Written Test Observation/Demonstration 	
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting	

Occupational Standard: Furniture Making Level III			
Unit Title	Prepare Bill of Quantity		
Unit Code	IND FMK3 06 0912		
Unit Descriptor	This competence unit covers the knowledge, skills and attitude in preparing the needed labor, materials and supplies required for the job.		

Elements	Perf	Performance Criteria		
1. Identify nature/ scope of work	1.1	Effective communication skills are applied to determine the nature and scope of work to be undertaken		
	1.2	Extent of service to be rendered is determined and documented in line with standard operating procedures		
	1.3	Nature and extent of work are confirmed from appropriate personnel		
	1.4	Materials and design are determined and confirmed		
2. Organize list of	2.1	Type of project is identified based on design.		
specification	2.2	Required materials are listed according to type of project.		
	2.3	Quantities of raw materials are determined in size, height, width, thickness, etc. using specific unit of measurement.		
	2.4	Finishing materials are determined following work /job requirement.		
	2.5	Types and quantity of assembling and fixing materials are determined according to project design.		
3. Calculate resource requirements	3.1	Type and quantity of supplies, materials and labor required to perform work are calculated and finalized in line with job requirements		
	3.2	Cost of supplies, materials are obtained from <i>suppliers</i>		
	3.3	Material quantities for the job are correctly calculated using appropriate factors/formula		
	3.4	Results are confirmed and recorded		
4. Estimate approximate	4.1	Calculations for determining resource requirements are taken		
quantities and cost	4.2	Quantities are estimated from calculations taken		
	4.3	Resource quantities for the job are calculated, confirmed and recorded within organization tolerances		
	4.4	Bill of quantity is finalized, documented and presented to appropriate personnel		

Variable	Range		
Suppliers	includes:		
	distributors		
	managers		
	proprietors		
Resource	include:		
requirements	 supplies and materials 		
	equipment depreciation		
	labor		
	 overhead and warranty cost 		

Evidence Guide	
Critical Aspects of Competence	Assessment requires evidence that the candidate • identified nature/scope of work • interpreted and applied relevant information • calculated bill of quantity • presented estimate
Underpinning Knowledge and Attitudes	 Scope and nature of furniture making Resource requirements in furniture making Types, characteristics, uses and functions of materials Basic calculation and measurement Capacity of machine Honesty, Perseverance, Patience, Attention to Details Trade mathematics, calculations and determining quantities Project quality requirements and organization procedures Communication devices and process
Underpinning Skills	 Identifying resource requirements Applying correct formula Estimating quantity of required resources Estimating total cost of resource requirements
Resource Implications	 The following resources must be provided: workplace or fully equipped assessment location with necessary tools and equipment as well as consumable materials
Methods of Assessment	Competence may be assessed through: Interview / Oral questioning / Written Test Observation/Demonstration
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting

Occupational Standard: Furniture Making Level III			
Unit Title	Apply Decorative Finishing		
Unit Code	IND FMK3 07 0912		
Unit Descriptor	This unit covers the required skills, attitudes and knowledge in carrying out decorative finishes to furniture with all required components. It includes preparation, construction and application of veneers and inlays.		

Elements	Performance Criteria		
1. Prepare for work	1.1 Work instructions, including plans, specifications, quality requirements and operational details are obtained, confirmed and applied		
	1.2 Safety requirements are followed in accordance with safety plans and policies		
	1.3 Tools and equipment selected to carry out tasks are checked for serviceability and any faults are rectified or reported prior to commencement		
	1.4 <i>Material</i> quantity requirements are determined and prepared in accordance with plans and/or specifications		
	1.6 Construction sequence and techniques including quality checking are planned		
	1.7 Environmental protection requirements are identified for the project in accordance with environmental plans and regulatory obligations and applied		
2. Lay-out and prepare	2.1 Materials are selected and checked for flaws following work instructions.		
materials	2.2 Materials are laid out to requirements based on specification.		
	2.3 Suitable joining points are selected based on the design.		
	2.4 Material is prepared for cutting in line with work requirement		
3. Construct and apply	3.1 Material is cut to size and required thickness and laid out in the required design.		
decorative surfaces	3.3 <i>Machinery</i> is used in accordance with workplace procedures, including use of personal protective equipment.		
	3.4 Joining process is undertaken according to workplace procedures and job requirements		
	3.5 Adhesives are applied according to workplace procedures and/or manufacturers' instructions.		
	3.6 Work is checked against required quality standards and any non-conformity rectified.		

Page 103 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

4. Complete work	4.1 Work area is cleaned, hand and/or power tools and equipment are cleaned, maintained and stored in accordance with workplace procedures
	4.2 Machinery is cleaned and left in a safe mode in accordance with manufacturers' recommendations and standard work practices
	4.3 Faulty and/or defective equipment is tagged and reported in accordance with workplace practices.
	4.4 Off-cuts and unused materials are collected and stored for reuse or disposal following workplace procedures.
	4.5 Waste and scrap materials are dealt with following workplace procedures and OHS rules.

Variables	Range
Safety requirements	 OHS requirements include legislation, material safety management systems, hazardous substances and dangerous goods code and local safe operating procedures Work is carried out in accordance with legislative obligations, environmental legislation, relevant health regulations, manual handling procedures and organization insurance requirements
Tools, Equipment and materials	 Tools and equipment may include, but are not limited to: measuring tapes or rulers, knives, mallets, squares, bevels, chisels, planes, clamps and portable vacuum presses Materials to be used may include but are not limited to: timber, manufactured board, veneer, brass, alloys, adhesives, perspex and decorative laminates
Machinery	 Machines may include, but are not limited to: band saws, miter saws, panel saws, sanders, presses and veneer guillotines

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that the candidate: prepared for decorative finishing work carrying out of decorative finishes to furniture observed OHS procedures and measures Interpret work order and locate relevant information Apply safe handling requirements for equipment, products and materials, including use of personal protective equipment Follow work instructions, operating procedures and inspection practices to: minimize the risk of injury to self or others prevent damage to tools, equipment or products maintain required production output and product quality

Page 104 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

	Prepare and apply a minimum of three different decorative		
	surfaces to various substrates		
	Work effectively with others and clean-up workplace		
	Modify activities to cater for variations in workplace context and		
	environment		
Underpinning	Knowledge of		
Knowledge and	 workplace and equipment safety requirements 		
Attitudes	quality requirements and safe work methods		
	 tools and equipment types, characteristics, uses and 		
	maintenance		
	furniture decorative finishing techniques		
	decorative finishing materials		
	 materials handling, storage and environmentally friendly waste management 		
	 types, characteristics, uses and limitations of decorative surfaces 		
	 interpretation of plan representing furniture design 		
	 the preparation of drawings/set-outs 		
	 identification of hand and/or power tools, materials, equipment, 		
	processes and procedures		
	 workflow in relation to furniture production 		
Underpinning	Lay-outing		
Skills	 Construct and apply decorative surfaces 		
	Carry out decorative finishes		
	Perform housekeeping		
Resource	The following resources must be provided:		
Implications	workplace or fully equipped assessment location with necessary		
	tools and equipment as well as consumable materials		
Methods of	Competence may be assessed through:		
Assessment	Interview / Oral guestioning / Written Test		
	Observation/Demonstration		
Context of	Competence may be assessed in the work place or in a simulated		
Assessment	work place setting		

Page 105 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

Occupational Standard: Furniture Making Level III		
Unit Title	Apply Quality Control	
Unit Code	IND FMK3 09 0912	
Unit Descriptor	Jnit Descriptor This unit covers the knowledge, attitudes and skills required applying quality control in furniture making.	

Ele	ments	Performance Criteria		
	Determine quality standards	1.1 Quality standard documents are acquired and reviewed		
		 Quality standards and procedures are introduced to organizational staff / personnel. 		
		1.3 Quality standard procedures are ensured to be implemented in accordance with the organization policy.		
		1.4 Standard procedures are revised / updated when necessary		
	Assess quality of work	2.1 Work outputs and performance are <i>checked</i> against organization <i>quality standards</i> and specifications		
	delivered	2.2 Work outputs and performance delivered are evaluated using the appropriate evaluation <i>parameters</i> and in accordance with organization standards		
		2.3 Causes of any identified faults are identified and corrective actions are taken in accordance with organization policies and procedures		
	Record information	3.1 Basic information on the quality performance is recorded in accordance with organization procedures		
		3.2 Records of work quality are maintained according to the requirements of the organization		
	Study causes of quality deviations	4.1 Causes of deviations from final outputs or services are investigated and reported in accordance with organization procedures		
		4.2 Suitable preventive action is recommended based on organization quality standards and identified causes of deviation from specified quality standards of final service or output		
	Complete documentation	5.1 Information on quality and other indicators of service performance is recorded.		
		5.2 All service processes and outcomes are recorded.		

Variable	Range	
Quality check	Check against design and specifications	
	 Visual and physical inspection 	
	 Visual inspection of fittings/joints 	
Quality standards • materials		
	 components construction process 	
	• finishing	
	 conformity to specifications 	
Quality	 standard procedures 	
parameters	material specification	
	 techniques and work process 	

Evidence Guide	Evidence Guide			
Critical Aspects of Competence	 Assessment requires evidence that the candidate: checked completed work continuously against organization standard identified and isolated faulty or poor service checked service delivered against organization standards identified and applied corrective actions on the causes of identified faults or error recorded basic information regarding quality performance investigated causes of deviations against standard recommended suitable preventive actions 			
Underpinning Knowledge	 Demonstrates knowledge of: relevant quality standards, policies and procedures characteristics of services safety environment aspects of service processes relevant evaluation techniques and quality checking procedures workplace procedures and reporting procedures 			
Underpinning Skills	 Demonstrates skills to: interpret work instructions, specifications and standards appropriate to the required work or product carry out relevant performance evaluation maintain accurate work records according to procedures meet work specifications and requirements communicate effectively within defined workplace procedures 			
Resource Implications Methods of	 Access to relevant workplace or appropriately simulated environment and materials relevant to the activity/ task Competence may be accessed through: 			
Assessment	Interview / Written TestObservation / Demonstration			
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting			

Page 107 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

Occupational Standard: Furniture Making Level III			
Unit Title	Lead Small Teams		
Unit Code	IND FMK3 10 0912		
Unit Descriptor	This unit covers the skills, knowledge and attitudes required to determine individual and team development needs and facilitate the development of the work group.		

Elements	Performance Criteria				
1. Provide team leadership	•	and development needs are sy nd implemented in line with org nts			
	.	an to meet individual and group ntal needs is collaboratively deved	•		
		are encouraged to self-evaluate / areas for improvement	e performance		
		on performance of team members is collected nt sources and compared with established			
2. Foster individual and organizational	are identifie	rning and development program goals and objectives identified to match the specific knowledge and skills uirements of competence standards			
growth	goals, the l	Learning delivery methods are appropriate to the learning goals, the learning style of participants and availability of equipment and resources			
	assistance	learning opportunities and coac are provided to facilitate individ nt of competencies	•		
	are identifie	.4 Resources and timelines required for learning activities are identified and approved in accordance with organizational requirements			
3. Monitor and evaluate		rom individuals or teams is use improvements in future learning			
workplace learning	3.2 Outcomes assessed a	Outcomes and performance of individuals/teams are assessed and recorded to determine the effectiveness of development programs and the extent of additional			
		Modifications to learning plans are negotiated to improve the efficiency and effectiveness of learning			
		3.4 Records and reports of Competence are maintained within organizational requirement			
4. Develop team commitment		.1 Open communication processes to obtain and share information is used by team			
Page 108 of 125	Page 108 of 125 Ministry of Education Furniture Making Version 5 Copyright Ethiopian Occupational Standard September 2				

	and cooperation	1.2 1.3	Decisions are reached by the team in accordance with its agreed roles and responsibilities Mutual concern and camaraderie are developed in the team
5. Facilitate accomplish-	5.1	Team members actively participated in team activities and communication processes	
	ment of organizational goals	5.2	Teams members developed individual and joint responsibility for their actions
		5.3	Collaborative efforts are sustained to attain organizational goals

Variable	Range			
Learning and development needs	 Coaching, mentoring and/or supervision Formal/informal learning program Internal/external training provision Work experience/exchange/opportunities Personal study and Career planning/development Performance appraisals Workplace skills assessment Recognition of prior learning 			
Organizational requirements	 Quality assurance and/or procedures manuals Goals, objectives, plans, systems and processes Legal and organizational policy/guidelines and requirements Safety policies, procedures and programs Confidentiality and security requirements Business and performance plans Ethical standards Quality and continuous improvement processes and standards 			
Feedback on performance	 Formal/informal performance appraisals Obtaining feedback from supervisors, colleagues and clients Personal and reflective behavior strategies Routine and organizational methods for monitoring service delivery 			
Learning delivery methods	 On the job coaching or mentoring Problem solving Presentation/demonstration Formal course participation Work experience Involvement in professional networks Conference and seminar attendance Induction 			

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that the candidate: identified and implemented learning opportunities for others gave and received feedback constructively facilitated participation of individuals in the work of the team negotiated learning plans to improve the effectiveness of learning prepared learning plans to match skill needs accessed and designated learning opportunities
Underpinning Knowledge and Attitude	 Coaching and mentoring principles Understanding how to work effectively with team members who have diverse work styles, aspirations, cultures and perspective Understanding how to facilitate team development and improvement Understanding methods and techniques for eliciting and interpreting feedback Understanding methods for identifying and prioritizing personal development opportunities and options Knowledge of career paths and Competence standards in the industry
Underpinning Skills	 Ability to read and understand a variety of texts, prepare general information and documents according to target audience; spell with accuracy; use grammar and punctuation effective relationships and conflict management Communication skills including receiving feedback and reporting, maintaining effective relationships and conflict management Planning skills to organize required resources and equipment to meet learning needs Coaching and mentoring skills to provide support to colleagues Reporting skills to organize information; assess information for relevance and accuracy; identify and elaborate on learning outcomes Facilitation skills to conduct small group training sessions Ability to relate to people from a range of social, cultural, physical and mental backgrounds
Resource Implications	Access to relevant workplace or appropriately simulated environment where assessment can take place
Assessment Methods	 Competence may be assessed through: Interview / Written Test Observation / Demonstration with Oral Questioning
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting

Occupational Standard: Furniture Making Level III				
Unit Title	Lead Workplace Communication			
Unit Code	IND FMK3 11 0912			
Unit Descriptor	This unit covers the knowledge, attitudes and skills required to lead in the dissemination and discussion of information and issues in the workplace.			

Elements	Performance Criteria			
1. Communicate	1.1	Appropriate <i>communication method</i> is selected		
information about workplace	1.2	Multiple operations involving several topics areas are communicated accordingly		
processes	1.3	Questions are used to gain extra information		
	1.4	Correct sources of information are identified		
	1.5	Information is selected and organized correctly		
	1.6	Verbal and written reporting is undertaken when required		
	1.7	Communication skills are maintained in all situations		
2. Lead	2.1	Response to workplace issues are sought		
workplace discussion	2.2	Response to workplace issues are provided immediately		
	2.3	Constructive contributions are made to workplace discussions on such issues as production, quality and safety		
	2.4	Goals/objectives and action plan undertaken in the workplace are communicated.		
3. Identify and	3.1	Issues and problems are identified as they arise		
communicate issues arising in the	3.2	Information regarding problems and issues are organized coherently to ensure clear and effective communication		
workplace	3.3	Dialogue is initiated with appropriate staff/personnel		
	3.4	Communication problems and issues are raised as they arise		

Variable	Range
Methods of communication	 Non-verbal gestures Verbal Face to face Two-way radio Speaking to groups Using telephone Written Using Internet Cell phone

Evidence Guide				
Critical Aspects of Competence	 Demonstrates skills and knowledge to: Dealt with a range of communication/information at one time Made constructive contributions in workplace issues Sought workplace issues effectively Responded to workplace issues promptly Presented information clearly and effectively written form Used appropriate sources of information Asked appropriate questions Provided accurate information 			
Underpinning Knowledge and Attitudes	 Demonstrates knowledge of: Organization requirements for written and electronic communication methods Effective verbal communication methods and techniques 			
Underpinning Skills	 Demonstrates skills to: Organize information Understand and convey intended meaning Participate in variety of workplace discussions Comply with organization requirements for the use of written and electronic communication methods 			
Resources Implication	The following resources must be provided: variety of information, communication tools, simulated workplace			
Assessment Methods	Competence may be assessed through: Interview Observation/Demonstration 			
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting			

Occupational Standard: Furniture Making Level III				
Unit Title	Improve Business Practice			
Unit Code	IND FMK3 12 0912			
Unit DescriptorThis unit covers the skills, knowledge and attitudes require promoting, improving and growing business operations.				

Elements	Performance Criteria					
1. Diagnose the business	1.1	Data require	Data required for diagnosis is determined and acquired			
DUSINESS	1.2	<i>Competitive</i> from the data	<i>advantage</i> of the business is	determined		
	1.3	SWOT analy	SWOT analysis of the data is undertaken			
2. Benchmark the business	2.1	Sources of relevant benchmarking data are identified				
	2.2	Key indicators for benchmarking are selected in consultation with key stakeholders				
	2.3		Like indicators of own practice are compared with benchmark indicators			
	2.4	Areas for imp	rovement are identified			
3. Develop plans to	3.1	A consolidate	d list of required improvement	s is developed		
improve business	3.2	Cost-benefit r determined	Cost-benefit ratios for required improvements are			
performance	3.3	Work flow changes resulting from proposed improvements are determined				
	3.4	Proposed improvements are ranked according to agreed criteria				
	3.5	An action plan to implement the top ranked improvements is developed and agreed				
	3.6	Organizational structures are checked to ensure they are suitable				
4. Develop	4.1	The practice vision statement is reviewed				
marketing and	4.2	Practice objectives are developed/reviewed				
promotional	4.3	Target markets are identified/refined				
plans	4.4	4 <i>Market research data</i> is obtained				
	4.5	Competitor analysis is obtained				
	4.6	6 <i>Market position</i> is developed/reviewed				
	4.7	.7 Practice <i>brand</i> is developed				
	4.8	Benefits of practice/practice products/services are identified				
Page 113 of 125	Ministry of Education CopyrightFurniture MakingVersion 5Ethiopian Occupational StandardSeptember 2012			Version 5 September 2012		

	4.9	Promotion tools are selected/developed
5. Develop business	5.1	Plans to increase yield per existing client are developed
growth plans	5.2	Plans to add new clients are developed
	5.3	Proposed plans are ranked according to agreed criteria
	5.4	An action plan to implement the top ranked plans is developed and agreed
	5.5	Practice work practices are reviewed to ensure they support growth plans
6. Implement and monitor plans	6.1	Implementation plan is developed in consultation with all relevant stakeholders
plans	6.2	Indicators of success of the plan are agreed
	6.3	Implementation is monitored against agreed indicators
	6.4	Implementation is adjusted as required

Variable	Range			
Variable Data required includes: Competitive advantage includes:	 organization ca appropriate bus level of client se internal policies staff levels, cap market, market market change market consolid revenue level of comme expected rever revenue growth break even dat pricing policy revenue assum business enviro economic cond social factors demographic fat technological in political/legislat competitors, co 	siness structure ervice which can be provided s, procedures and practices pabilities and structure definition s/market segmentation dation/fragmentation ercial activity nue levels, short and long term n rate a options onment litions actors mpacts tive/regulative impacts ompetitor pricing and response keting/branding ducts		
	iocationtimeframe			
Page 114 of 125	Ministry of Education Copyright	Furniture Making Ethiopian Occupational Standard	Version 5 September 2012	

Objectives	On a sifis
Objectives	Specific
should be 'SMART'	Measurable
SIVIARI	Achievable
	Realistic
	Time defined
Market research	 data about existing clients
data includes:	 data about possible new clients
	data from internal sources
	 data from external sources such as:
	 trade associations/journals
	 Yellow Pages small business surveys
	 libraries
	 Internet
	Chamber of Commerce
	client surveys
	industry reports
	 secondary market research
	 primary market research such as:
	 telephone surveys
	 personal interviews
	 mail surveys
Competitor	competitor offerings
analysis	 competitor promotion strategies and activities
	competitor profile in the market place
SWOT analysis	internal strengths such as staff capability, recognized
includes:	• quality
	 internal weaknesses such as poor morale,
	 under-capitalization, poor technology
	 external opportunities such as changing market and
	 economic conditions
	external threats such as industry fee structures, strategic
	alliances, competitor marketing
Key indicators	salary cost and staffing
may include:	 personnel productivity (particularly of principals)
	profitability
	fee structure
	client base
	 size staff/principal
	 overhead/overhead control
Organizational	legal structure (partnership, Limited Liability Company, etc.)
structures	organizational structure/hierarchy
include:	 reward schemes
Market position	product and product mix
should include	 the good or service provided
data on:	 the good of service provided the core product - what is bought
	the tangible product - what is perceived

Page 115 of 125 Ministry of Ec		Version 5 September 2012
--------------------------------	--	-----------------------------

	 the augmented product - total package of consumer
	 features/benefits product differentiation from competitive products
	 product differentiation from competitive products pow/changed products
	 new/changed products price and pricing strategies (cost plus, supply/demand,
	ability to pay, etc.)
	 pricing objectives (profit, market penetration, etc.)
	 cost components
	 market position
	distribution strategies
	 marketing channels
	 promotion
	 promotional strategies
	target audience
	communication
	 promotion budget
Practice brand	practice image
may	 practice logo/letter head/signage
include:	 phone answering protocol
	facility decor
	 slogans
	 templates for communication/invoicing
	style guide
	writing style
Descrite	AIDA (attention, interest, desire, action)
Benefits may include:	 features as perceived by the client
	benefits as perceived by the client
Promotion tools include:	networking and referrals
	seminars advartiging
	advertisingpress releases
	 press releases publicity and sponsorship
	 brochures
	 newsletters (print and/or electronic)
	 websites
	 direct mail
	 telemarketing/cold calling
Yield per existing	 raising charge out rates/fees
client may be	 packaging fees
increased by:	reduce discounts
-	 sell more services to existing clients
L	

Evidence Guide	
Critical Aspects of Competence	 The candidate must be able to demonstrate: ability to identify the key indicators of business performance ability to identify the key market data for the business knowledge of a wide range of available information sources ability to acquire information not readily available within a business ability to analyze data and determine areas of improvement ability to negotiate required improvements to ensure implementation ability to evaluate systems against practice requirements and form recommendations and/or make recommendations ability to assess the accuracy and relevance of information
Underpinning Knowledge and Attitudes	Demonstrates knowledge of: • data analysis • communication skills • computer skills to manipulate data and present information • negotiation skills • problem solving • planning skills • marketing principles • ability to acquire and interpret relevant data • current product and marketing mix • use of market intelligence • development and implementation strategies of promotion
Underpinning Skills	 and growth plans data analysis and manipulation ability to acquire and interpret required data current practice systems and structures sources of relevant benchmarking data methods of selecting relevant key benchmarking indicators communication skills working and consulting with others when developing plans for the business negotiation skills and problem solving using computers to manipulate, present and distribute information planning skills
Resources Implication	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of Assessment	Competence may be assessed through: • Interview / Written Test • Observation / Demonstration
Context of Assessment	Competence may be assessed in the workplace or in a simulated workplace setting

Page 117 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

Occupational Standard: Furniture Making Level III		
Unit Title	Maintain Quality System and Continuous Improvement Processes (Kaizen)	
Unit Code	IND FMK3 13 1012	
Unit Descriptor	This unit of competence covers the skills and knowledge required to prevent process improvements in their own work from slipping back to former practices or digressing to less efficient practices. It covers responsibility for the day- to-day operation of the work/functional area and ensuring that quality system requirements are met and that continuous improvements are initiated and institutionalized.	

EI	Elements		formance Criteria
1.	1. Develop and maintain quality		Distribute and explain information about the enterprise's quality system to personnel
	framework within work area	1.2	Encourage personnel to participate in improvement processes and to assume responsibility and authority
		1.3	Allocate responsibilities for quality within work area in accordance with quality system
		1.4	Provide <i>coaching and mentoring</i> to ensure that personnel are able to meet their responsibilities and quality requirements
2.	Maintain quality documentation	2.1	Identify required quality documentation, including records of improvement plans and initiatives
		2.2	Prepare and maintain quality documentation and keep accurate data records
		2.3	Maintain document control system for work area
		2.4	Contribute to the development and revision of quality manuals and work instructions for the work area
		2.5	Develop and implement inspection and test plans for quality controlled products
3.	Facilitate the application of	3.1	Ensure all required procedures are accessible by relevant personnel
	standardized procedures	3.2	Assist personnel to access relevant procedures, as required
		3.3	Facilitate the resolution of conflicts arising from job
		3.4	Facilitate the completion of required work in accordance with standard procedures and practices

Page 118 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

4.	Provide training in quality	g 4.1	Analyze roles, duties and current competency of relevar personnel	nt	
	systems and improvement processes	4.2	Identify training needs in relation to quality system and continuous improvement processes (kaizen)		
	processes		Identify opportunities for skills development and/or training programs to meet needs	ing	
		4.4	Initiate and monitor training and skills development programs		
		4.5	Maintain accurate training record		
5.	Monitor and review	5.1	Review performance outcomes to identify ways in which planning and operations could be improved	ו	
	performance	5.2	Use the organization's systems and <i>technology</i> to monitor and review progress and to identify ways in whi planning and operations could be improved	ch	
		5.3	Enhance <i>customer service</i> through the use of quality improvement techniques and processes		
		5.4	Adjust plans and communicate these to personnel involved in their development and implementation		
6.	Build continuou	is 6.1	Organize and facilitate improvement team		
	improvement process	6.2	Encourage work group members to routinely monitor ke process indicators	<i>y</i>	
			Build capacity in the work group to critically review the relevant parts of the value chain		
			Assist work group members to formalize improvement suggestions		
		6.5	Facilitate relevant resources and assist work group members to develop implementation plans		
			Monitor implementation of improvement plans taking appropriate actions to assist implementation where required.		
7.	Facilitate the	7.1	Analyze the job completion process		
	identification of	7.2	Ask relevant questions of job incumbent		
	improvement opportunities	7.3	Encourage job incumbents to conceive and suggest improvements		
		7.4	Facilitate the trying out of improvements, as appropriate	;	
8.	8. Evaluate relevant		Undertake regular audits of components of the quality system that relate to the work area		
	components of quality system	8.2	Implement improvements in the quality system in accordance with own level of responsibility and workpla procedures	се	
Р	Page 119 of 125Ministry of Education CopyrightFurniture Making Ethiopian Occupational StandardVersion 5 September 2012			2	

8.3	Facilitate the updating of standard procedures and practices
8.4	Ensure the capability of the work team aligns with the requirements of the procedure

Variable	Range		
Coaching and mentoring	 May refer to: providing assistance with problem-solving providing feedback, support and encouragement teaching another member of the team, usually focusing on a specific work task or skill 		
Continuous improvement processes may include:	 May include: cyclical audits and reviews of workplace, team and individual performance evaluations and monitoring of effectiveness implementation of quality systems, such as International Standardization for Organization (ISO) modifications and improvements to systems, processes, services and products policies and procedures which allow the organization to systematically review and improve the quality of its products, services and procedures seeking and considering feedback from a range of stakeholders Kaizen Enterprise-specific improvement systems 		
Technology	 May include: computerized systems and software such as databases, project management and word processing telecommunications devices any other technology used to carry out work roles and responsibilities 		
Customer service	May be: • internal or external • to existing, new or potential clients		
Key process indicators	 Key process indicators may include: statistical process control data/charts orders lost time, injury and other OHS records equipment reliability charts, etc. 		
Continuous improvement tools	May include:		
Page 120 of 125	Ministry of Education CopyrightFurniture MakingVersion 5Ethiopian Occupational StandardSeptember 2012		

run charts
 X bar R charts
PDCA
 Sigma techniques
 balanced scorecards
benchmarking
 performance measurement
 upstream and downstream customers
 internal and external customers immediate and/or final

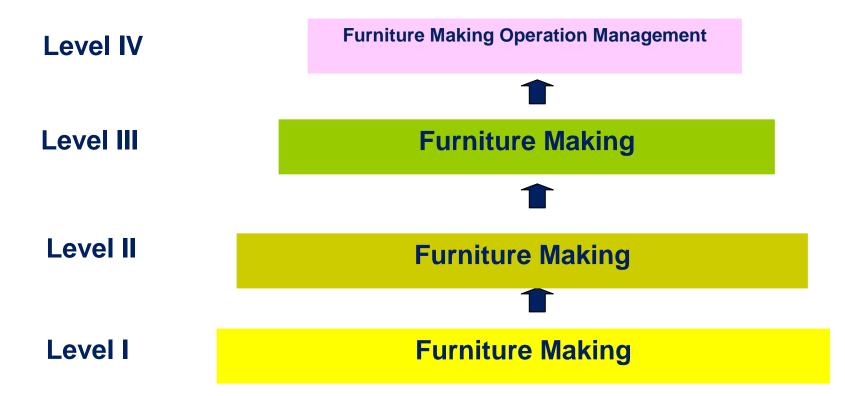
Evidence Guide			
Critical Aspects of Competence	 Evidence of the following is essential: taking active steps to implement, monitor and adjust plans, processes and procedures to improve performance supporting others to implement the continuous improvement system/processes, and to identify and report opportunities for further improvement knowledge of principles and techniques associated with continuous improvement systems and processes assist others to follow standard procedures and practices assist others make improvement suggestions standardize and sustain improvements Assessors should ensure that candidates can: implement and monitor defined quality system requirements and initiate continuous improvements within the work area apply effective problem identification and problem solving techniques strengthen customer service through a focus on continuous improvement implement, monitor and evaluate quality systems in the work area initiate quality processes to enhance the quality of performance of individuals and teams in the work area gain commitment of individuals/teams to quality principles and practices implement effective communication strategies encourage ideas and feedback from team members when developing and refining techniques and processes 		
Underpinning Knowledge and Attitudes	Demonstrates knowledge of: • principles and techniques associated with: – benchmarking – best practice – change management		

Page 121 of 125	Ministry of Education	Furniture Making	Version 5	
1 age 121 01 120	Copyright	Ethiopian Occupational Standard	September 2012	l

Page 122 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012

Resources Implication	 developing and refining techniques and processes analyze training needs and implementing training programs prepare and maintain quality and audit documentation Access may be required to: workplace procedures and plans relevant to work area specifications and documentation relating to planned, currently being implemented, or implemented changes to work processes and procedures relevant to the candidate documentation and information in relation to production, waste, overheads and hazard control/management enterprise quality manual and procedures quality control data/records 	
Methods of Assessment	 Competence in this unit may be assessed by using a combination of the following to generate evidence: demonstration in the workplace suitable simulation oral or written questioning to assess knowledge of procedures and contingency management; principles and techniques associated with change management review of the audit process and outcomes generated by the candidates 	
	Those aspects of competence dealing with improvement processes could be assessed by the use of suitable simulations and/or a pilot plant and/or a range of case studies and scenarios.	
	In all cases, practical assessment should be supported by questions to assess underpinning knowledge and those aspects of competence which are difficult to assess directly.	
Context of Assessment	Competence may be assessed in the work place or in a simulated workplace setting / environment.	

Sector: Industry Development Sub-Sector: Furniture and Fixture



Page 124 of 125	Ministry of Education	Furniture Making	Version 5
	Copyright	Ethiopian Occupational Standard	September 2012
	oopyngne		

Acknowledgement

We wish to extend thanks and appreciation to the many representatives of business, industry, academe and government agencies who donated their time and expertise to the development of this occupational standard.

We would like also to express our appreciation to the Ministry of Urban Development, Ministry of Education (MoE) and Engineering Capacity Building Program (ecbp) who made the development of this occupational standard possible.

The development of this occupational standard was completed on September 2012 at Addis Ababa, Ethiopia.

Page 1	25 of	125
--------	-------	-----